

Consolidated Coffee, Inc. Statements of Income Years Ended March 31, 2015 and 2014 (in thousands of US dollars)

	2015			2014		
Selling, general and administrative expenses Loss on share of assocate	\$	101	\$	17,182 3,871		
Loss from operations		(101)		(21,053)		
Dividend income		12,500		10,000		
Interest expense		384		660		
Income / (loss) before provision for income taxes		12,015		(11,713)		
Provision for income taxes	Maria de	(169)	75-Class (40)	(7,375)		
Net income / (loss)	\$	12,184	\$	(4,338)		

# /s/ THOMAS J. CORCORAN

Consolidated Coffee, Inc. Balance Sheets March 31, 2015 and 2014 (in thousands of US dollars)

		2015		2014
Assets				
Current assets	23	1000	_	_
Cash and cash equivalents	\$	152	\$	2
Tax receivable		878		6,637
Related party receivable		76		290 67
Deferred income tax		33		
Total current assets		1,139		6,996
Investment in subsidiary		59,900		59,900
Total assets	\$	61,039	\$	66,896
Liabilities and Stockholder's Equity Current liabilities				
Current portion of long-term debt	\$	8,752	\$	16,752
Accounts payable and accrued expenses		3	8	6
Total current liabilities		8,755		16,758
Other liabilities				38
Total liabilities	-	8,755	W	16,796
Stockholder's equity				
Common stock, par value \$.01; 10,000 shares authorized,		59,900		59,900
Additional paid-in capital		(7,616)		(9,800)
Retained earnings	-	52,284	-	50,100
Total stockholder's equity				
Total liabilities and stockholder's equity	\$	61,039	\$	66,896

/s/ THOMAS J. CORCORAN

Consolidated Coffee, Inc. Statements of Cash Flows Years ended March 31, 2015 and 2014 (in thousands of US dollars)

(in thousands of US dollars)	2015		2014	
Cash flows from operating activities  Net income / (loss)  Adjustments to reconcile net income to cash provided by	\$	12,184	\$	(4,338)
operating activities Deferred income tax		34		43
Changes in operating assets and liabilities  Tax receivable  Accounts payable and accrued expenses  Related party payable/receivable  Net cash provided by / (used in) operating activities	****	5,759 (41) 214 18,150		(6,113) (2) (776) (11,186)
Cash flows from investing activities Investment in associate  Net cash provided by investing activities				20,802
Cash flows from financing activities Dividends paid Repayment of long-term debt related party		(10,000) (8,000)		(8,000) (1,614)
Net cash used in financing activities		(18,000)		(9,614)
Net change in cash and cash equivalents		150		2
Cash and cash equivalents Beginning of year	•	152		
End of year	4	102		

Isl THOMAS J. CORCORAN

#### Description of Business and Basis of Presentation

Organization of the Company

Consolidated Coffee, Inc. ("CCI") was formed on July 10, 2006 pursuant to the laws of Delaware. CCI is owned 50% by Tata Coffee Limited 33% by Tata Global Beverages Limited Tea Ltd., publicly traded Indian companies, and 17% by Tata Global Beverages Capital Limited. The following information outlines the Company's adopted accounting policies to maintain compliance with generally accepted accounting policies in the United States of America.

# 2. Summary of Significant Accounting Policies

Revenue Recognition

Revenue is recognized when an arrangement exists, the price is fixed and determinable, collectability is reasonably assured, and risk of loss and title have transferred to the customer, which is typically upon receipt of the product by the customer. The Company estimates and records provisions for returns and other allowances in the period the sale is recorded, based upon its past experience.

Royalty Income

Royalty income includes fees generated by licensing the Company's trademark throughout the US and Canada. Licensing fees are recognized when earned, which is generally upon sale of the underlying products by the licensees and are recorded in net sales.

## Accounts Receivable and Allowance for Doubtful Accounts

Trade accounts receivable are recorded at the invoiced amounts and do not bear interest. The allowance for doubtful accounts is management's best estimate of the amount of probable credit losses in existing accounts receivable. Management reviews its allowance for doubtful accounts periodically and determines the allowance based on the historical write-off experience. Past due balances over 90 days and over a specified amount are reviewed individually for collectability. All other balances are reviewed on a pooled basis by type of receivable. Account balances are charged against the allowance when management determines it is probable the receivable will not be recovered. There are no off-balance-sheet credit exposures related to customers.

#### Inventories, net

Inventories are stated at the lower of cost, as determined by using the first-in, first-out method, or market.

Property Plant and Equipment, net

Property plant and equipment are recorded at cost. Depreciation is computed utilizing the straight-line method over the estimated useful lives of the assets. Amortization of leasehold improvements is computed utilizing the straight-line method over the shorter of the remaining lease term or estimated useful life. The cost and accumulated depreciation and amortization applicable to assets retired or otherwise disposed of are removed from the asset accounts and any gain or loss is included in the consolidated statement of income and comprehensive income. Repairs and maintenance costs are expensed as incurred. The construction costs of new or refurbished equipment are capitalized and included in construction in progress until completed.

## **Deferred Financing Costs**

The costs incurred for obtaining financing are deferred and amortized to interest expense using the effective interest method over the life of the related financing agreements.

# Sales Incentives and Trade Promotional Allowances

The Company records the costs of certain promotional items, such as slotting fees and trade promotion expenses, as a reduction of sales.

**Shipping and Handling Costs** 

Shipping and handling costs are included in cost of goods sold.

**Use of Estimates** 

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported. The more significant estimates include valuation of goodwill and intangible assets, fair value of financial instruments, useful lives of long-lived assets, sales returns, allowances and trade promotions. Actual results could differ from those estimates.

Impairment of Long-Lived Assets

The Company reviews long-lived assets, including finite lived intangible assets, for impairment whenever events or circumstances change such that there is an indication that the carrying amounts may not be recoverable. If the estimated cash flows from the use of an asset and its eventual disposition are below its carrying value, then the asset is deemed to be impaired and written down to its estimated fair value.

Goodwill and Intangible Assets

Goodwill represents the excess of the purchase price over the fair market value of net assets of the acquired business at the date of acquisition. The Company tests for impairment annually using a two-step process. The first step identifies potential impairment by comparing the fair value of the Company's reporting unit to its carrying value. If the fair value is less than the carrying value, the second step measures the amount of impairment, if any. The impairment loss is the amount by which the carrying amount of goodwill exceeds the implied fair value of that goodwill.

Intangible assets are recorded at cost. Intangible assets with finite lives are amortized on a straight-line basis over the estimated useful lives.

**Derivative Financial Instruments** 

The Company utilizes derivative instruments such as interest rate swap contracts and coffee futures and option contracts, to manage exposure to changes in interest rates and commodity prices. The Company accounts for these derivative instruments in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 815, Derivatives and Hedging ("ASC 815"). ASC 815 requires that all derivative instruments be recognized in the financial statements and measured at fair value regardless of the purpose or intent for holding them. For derivatives designated as a cash flow hedge that are used to hedge an anticipated transaction, changes in fair value are deferred and recognized in shareholders' equity as a component of accumulated other comprehensive (loss) income to the extent the hedge is effective, and then recognized in the consolidated statement of income and comprehensive income in the period during which the hedged transaction affects earnings. Any ineffectiveness associated with the hedge or changes in fair value of derivatives that are nonqualifying are recognized immediately in the consolidated statement of income and comprehensive income. Cash flows from hedging transactions are classified in the same categories as the cash flows from the respective hedged items.

Fair Value of Financial Instruments

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#### Concentration of Credit Risks

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash and accounts receivable. The Company sells primarily to large companies and extends reasonably short collection terms and performs credit evaluations. The Company maintains reserves for potential credit losses. Such losses, in the aggregate, have not exceeded management's estimates.

# Advertising, Promotions and Marketing

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#### Income Taxes

CCI files a consolidated federal tax return. EOH is included in the consolidated federal income tax returns of CCI. EOH's tax liability is computed as if the Company filed a separate federal income tax return. When the Company reports a taxable income or loss, it will currently recognize the respective tax provision or tax benefit for accounting purposes. The related income tax receivable or payable is settled with CCI.

The Company accounts for income taxes in accordance with ASC 740, *Income Taxes*. Under ASC 740, assets and liabilities are determined based on the difference between the financial statement and tax bases of assets and liabilities, using enacted rates in effect for the year in which the differences are expected to reverse. A valuation allowance is recorded if it is more likely than not that a deferred tax asset will not be realized.

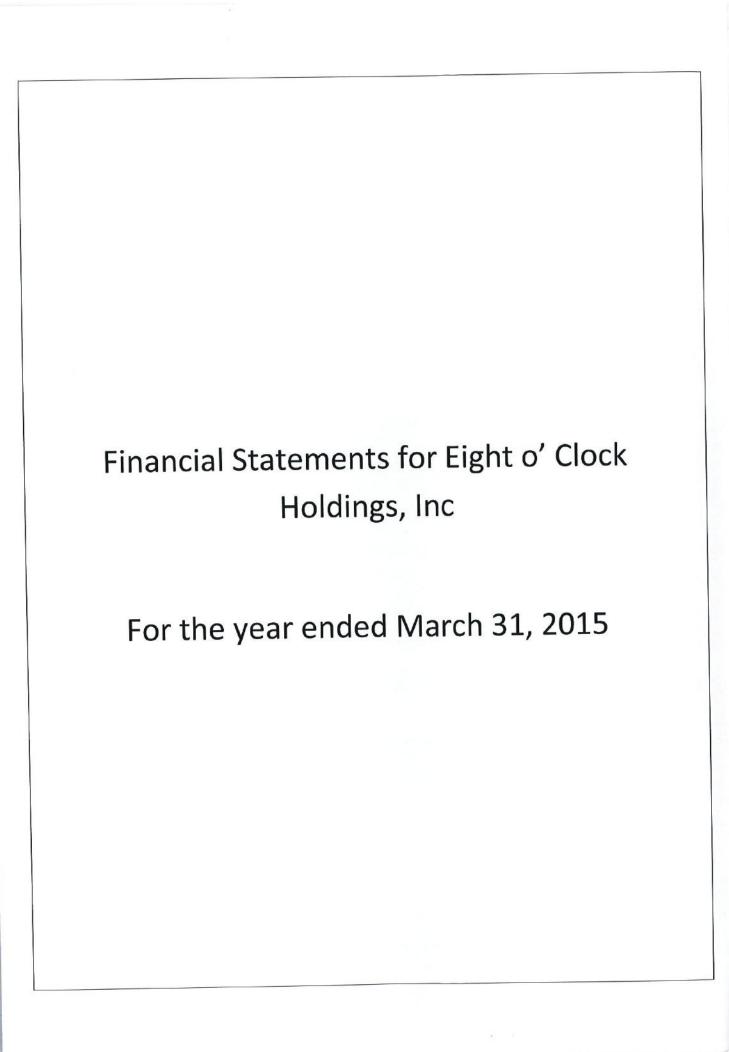
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# Subsequent events

The Company performs an evaluation of subsequent events through the date the standard forms or the financial statements are available to be issued to assess if any event or condition requires reporting or disclosure in the financial statements.

#### General Information

These financial statements are not required to be audited in terms of the local regulations and have been drawn up in a relevant format from the books of accounts which are maintained under the local GAAP.



Eight O' Clock Holdings, Inc. Statements of Income Years Ended March 31, 2015 and 2014 (in thousands of US dollars)

	2015		2014	
Selling, general and administrative expenses	\$	37_	\$	35
Loss from operations		(37)		(35)
Dividend income		12,500		10,000
Income before provision for income taxes		12,463		9,965
Provision for income taxes		(14)		(13)
Net income	\$	12,477	\$	9,978

# /s/ THOMAS J. CORCORAN

Eight O' Clock Holdings, Inc. Balance Sheets March 31, 2015 and 2014 (in thousands of US dollars)

	2015		2014	
Assets				
Current assets				
Related party receivable	\$	28	\$	-
Total current assets		28		
Investment in subsidiary		59,900		59,900
Total assets	\$	59,928	\$	59,900
Liabilities and Stockholder's Equity Current liabilities				
Related party payable	\$	72	\$	22
Total current liabilities		72		22
Total liabilities		72		22
Stockholder's equity				
Common stock, par value \$.01; 10,000 shares authorized,				
Additional paid-in capital		59,900		59,900
Retained earnings		(44)		(22)
Total stockholder's equity		59,856	23	59,878
Total liabilities and stockholder's equity	\$	59,928	\$	59,900

Isl THOMAS J. CORCORAN
Thomas J. Corcoran Director July 17, 2015

# 1. Description of Business and Basis of Presentation

Organization of the Company

Consolidated Tata Beverage Group U.S., Inc. was formed on February 26, 2009 pursuant to the laws of Delaware and had no activity from the date of inception to January 3, 2013. On December 13, 2012, Consolidated Tata Beverage Group U.S., Inc. changed its name to Eight O'Clock Holdings, Inc. ("EOH" or the "Company"). EOH is owned 100% by Consolidated Coffee Inc ("CCI"), a Delaware Corporation.

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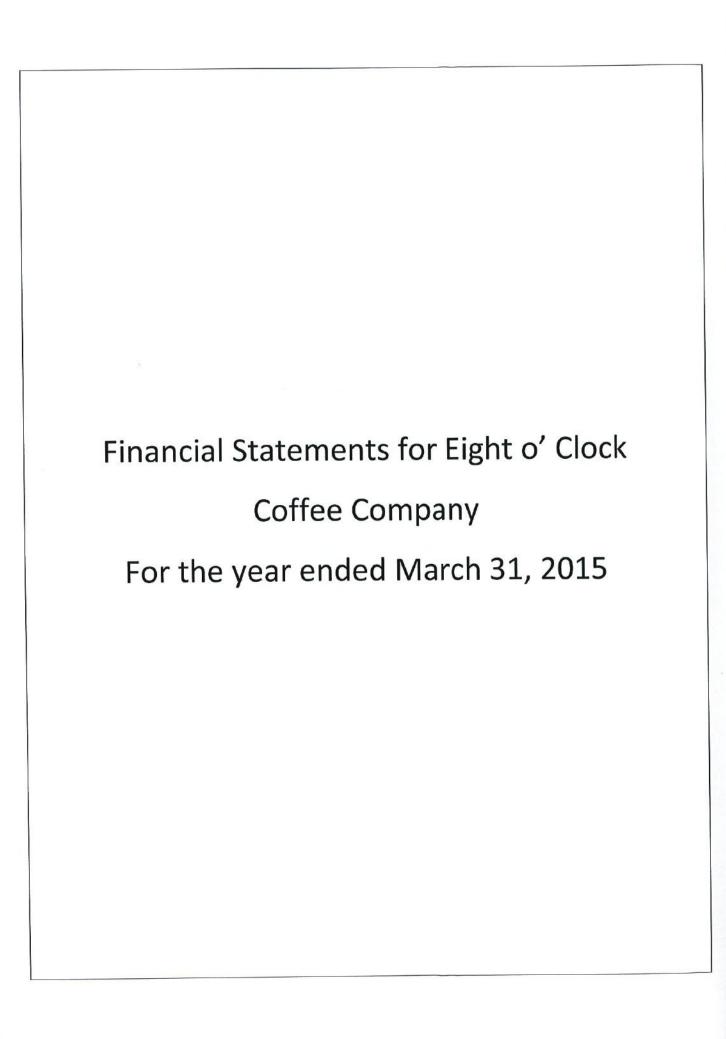
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#### **General Information**

These financial statements are not required to be audited in terms of the local regulations and have been drawn up in a relevant format from the books of accounts which are maintained under the local GAAP.



**Eight O' Clock Coffee Company** Statements of Income Years Ended March 31, 2015 and 2014 (in thousands of US dollars)

	2015			2014	
Sales, net	\$	131,675	\$	134,829	
Cost of goods sold		82,277		85,046	
Gross profit		49,398		49,783	
Selling, general and administrative expenses	Wasta	20,638		28,823	
Income from operations		28,760		20,960	
Interest expense	19-20-20-20-20-20-20-20-20-20-20-20-20-20-	4,576	124.600.0400.000	4,670	
Income before provision for income taxes		24,184		16,290	
Provision for income taxes		8,399		5,941	
Net income	\$	15,785	\$	10,349	

/s/ THOMAS J. CORCORAN Thomas J. Corcoran Director July 17, 2015

Eight O' Clock Coffee Company Balance Sheets March 31, 2015 and 2014 (in thousands of US dollars)

		2015		2014
Assets				
Current assets				
Cash and cash equivalents	\$	5,294	\$	12,001
Accounts receivable, net		9,068		6,578
Related party receivable		849		-
Inventories, net		14,557		11,883
Prepaid expenses and other current assets		9,509		7,447
Total current assets		39,277		37,909
Property, plant and equipment, net		18,477		14,439
Intangible assets, net		79,467		83,567
Goodwill		114,700		114,700
Deferred financing costs, net	****	329	Mean	449
Total assets	\$	252,250	\$	251,065
Liabilities and Stockholder's Equity Current liabilities				
Accounts payable and accrued expenses	\$	26,976	\$	19,061
Current portion of long-term debt		5,000		4,944
Related party payable		1,372		1,033
Total current liabilities		33,348		25,038
Long-term debt, net of current portion		112,556		122,556
Other liabilities		37,800		36,070
Total liabilities		183,704		183,664
Stockholder's equity Common stock, par value \$.01; 10,000 shares authorized,				
1,000 issued and outstanding		-		
Additional paid-in capital		59,900		59,900
Retained earnings		11,528		8,245
Accumulated other comprehensive loss	-	(2,882)		(744)
Total stockholder's equity	****	68,546		67,401
Total liabilities and stockholder's equity	\$	252,250	\$	251,065

# Isl THOMAS J. CORCORAN Thomas J. Corcoran

# Eight O' Clock Coffee Company Statements of Cash Flows Years ended March 31, 2015 and 2014 (in thousands of US dollars)

(in thousands of 05 dollars)		2015	2014
Cash flows from operating activities			
Net income	\$	15,785	\$ 10,349
Adjustments to reconcile net income to cash provided by operating activities			
Depreciation and amortization		6,673	6,451
Deferred income taxes		1,002	2,587
Amortization of deferred financing costs		120	124
Loss on disposal of fixed assets		<u>.</u>	11
Change in fair value of coffee derivative instruments		(2,819)	(2,118)
Changes in operating assets and liabilities			
Accounts receivable		(2,490)	6,978
Inventories		(2,674)	2,626
Prepaid expenses and other current assets		(1,371)	(1,321)
Accounts payable and accrued expenses		6,810	858
Related party payable/receivable		(510)	 (3,199)
Net cash provided by operating activities		20,526	23,346
Cash flows from investing activities			
Purchases of property and equipment		(4,789)	 (4,591)
Net cash used in investing activities		(4,789)	 (4,591)
Cash flows from financing activities			
Dividends paid		(12,500)	(10,000)
Proceeds from draw down on revolver		-	7,500
Repayment of long-term debt and revolver		(9,944)	(10,000)
Deferred financing costs			 (8)
Net cash used in financing activities		(22,444)	 (12,508)
Net change in cash and cash equivalents		(6,707)	6,247
Cash and cash equivalents			
Beginning of year	-	12,001	 5,754
End of year	\$	5,294	\$ 12,001

/s/ THOMAS J. CORCORAN

# 1. Description of Business and Basis of Presentation

Organization of the Company

Eight O'Clock Coffee Company ("EOC" or the "Company") is a wholly owned subsidiary of Consolidated Coffee Inc. ("CCI").

The following information outlines the Company's adopted accounting policies to maintain compliance with generally accepted accounting policies in the United States of America.

**Nature of Operations** 

The Company is engaged in the business of manufacturing, distributing and selling coffee products to the supermarket, mass, club, dollar, military and convenience channels. The Company purchases coffee beans then roasts, packages and distributes the roasted coffee to customers primarily within the United States.

# 2. Summary of Significant Accounting Policies

Revenue Recognition

Revenue is recognized when an arrangement exists, the price is fixed and determinable, collectability is reasonably assured, and risk of loss and title have transferred to the customer, which is typically upon receipt of the product by the customer. The Company estimates and records provisions for returns and other allowances in the period the sale is recorded, based upon its past experience.

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The costs for advertising, promotion and marketing programs are expensed in the year incurred and are included in selling and marketing expenses.

#### **Income Taxes**

CCI files a consolidated federal tax return. EOH is included in the consolidated federal income tax returns of CCI. EOH's tax liability is computed as if the Company filed a separate federal income tax return. When the Company reports a taxable income or loss, it will currently recognize the respective tax provision or tax benefit for accounting purposes. The related income tax receivable or payable is settled with CCI.

The Company accounts for income taxes in accordance with ASC 740, *Income Taxes*. Under ASC 740, assets and liabilities are determined based on the difference between the financial statement and tax bases of assets and liabilities, using enacted rates in effect for the year in which the differences are expected to reverse. A valuation allowance is recorded if it is more likely than not that a deferred tax asset will not be realized.

ASC 740 prescribes a recognition threshold and a measurement attribute for the financial statement recognition and measurement of tax positions taken or expected to be taken in a tax return. For those benefits to be recognized, a tax position must be more-likely-than-not to be sustained upon examination by taxing authorities. The amount recognized is measured as the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. To the extent that the final tax outcome of these matters is different than the amounts recorded, such differences impact income tax expense in the period in which such determination is made. Interest and penalties, if any, related to accrued liabilities for potential tax assessments are included in income tax expense.

#### Subsequent events

The Company performs an evaluation of subsequent events through the date the standard forms or the financial statements are available to be issued to assess if any event or condition requires reporting or disclosure in the financial statements.

#### **General Information**

These financial statements are not required to be audited in terms of the local regulations and have been drawn up in a relevant format from the books of accounts which are maintained under the local GAAP.