

TATA COFFEE LIMITED

AUDITED STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2015

Part I :

(Rs. In Lakhs)

Particulars	Quarter ended March 31,	Quarter ended December 31,	Quarter ended March 31,	Year ended 31st March	
	2015	2014	2014	2015	2014
Income from operations					
a. Income from operations (Net of excise duty)	17391	14516	15132	64292	62158
b. Other operating income	1193	913	952	4086	2934
Total income from operations (net)	18584	15429	16084	68378	65092
Expenses					
a. Cost of materials consumed	6095	5678	4197	23337	20937
b. Purchases of stock-in-trade	696	568	1088	3342	3396
c. Changes in inventories of Finished goods, Work-in-progress and Stock-in-trade	(1420)	(691)	1403	(1351)	(3055)
d. Employee Benefits Expense	4616	3894	3629	15516	13824
e. Depreciation and amortization expense	572	567	542	2204	2051
f. Other expenses	3794	3607	3792	14910	16143
Total expenses	14353	13623	14651	57958	53296
Profit from operations before Other income, Finance costs and Exceptional items	4231	1806	1433	10420	11796
Other income	1499	1844	249	4014	3518
Profit from ordinary activities before Finance costs and Exceptional items	5730	3650	1682	14434	15314
Less: Finance costs	148	302	127	920	491
Profit from ordinary activities after Finance Costs but before Exceptional items	5582	3348	1555	13514	14823
Add (+) /Less (-): Exceptional Items	652	0	0	652	0
Profit from ordinary activities before Tax	6234	3348	1555	14166	14823
Tax Expense	1868	982	208	4010	4166
Net Profit from ordinary activities after Tax	4366	2366	1347	10156	10657
Extraordinary items (net of tax expense)	0	0	0	0	0
Net Profit for the period	4366	2366	1347	10156	10657
Paid-up Equity Share Capital (Face Value Rs.1/- each)* *Refer Note 6	1867.70	1867.70	1867.70	1867.70	1867.70
Reserves excluding Revaluation Reserve				65972	58522
Basic & Diluted Earning per Share (Rs per Share)*	2.34	1.27	0.72	5.44	5.71

Part II : A

PARTICULARS OF SHAREHOLDING					
1) Public shareholding					
Number of shares*	7,94,10,550	79,41,055	79,41,055	7,94,10,550	79,41,055
Percentage of shareholding	42.52%	42.52%	42.52%	42.52%	42.52%
2) Promoters and Promoter Group Shareholding					
a) Pledged/Encumbered					
Number of shares*	3,10,00,400	31,00,040	31,00,040	3,10,00,400	31,00,040
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	28.88%	28.88%	28.88%	28.88%	28.88%
Percentage of shares (as a % of the total share capital of the company)	16.60%	16.60%	16.60%	16.60%	16.60%
b) Non-encumbered					
Number of shares*	7,63,59,420	76,35,942	76,35,942	7,63,59,420	76,35,942
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	71.12%	71.12%	71.12%	71.12%	71.12%
Percentage of shares (as a % of the total share capital of the company)	40.88%	40.88%	40.88%	40.88%	40.88%

Part II : B

Particulars	3 months ended 31.03.2015
INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	0
Received during the quarter	0
Disposed of during the quarter	0
Remaining unresolved at the end of the quarter	0



STANDALONE NOTES

1. (a) Income from Operations for the quarter at Rs.186 crores, increased by 16% over the corresponding quarter of previous year driven by higher Sales Volume of major Plantation Products as well as better realisations.
(b) The Profit from Operations for the quarter at Rs. 42 crores is higher by 195% due to increased Sales Volumes and margins of Plantation Products.
2. Income from Operations for the full year at Rs.684 crores, increased by 5% over the previous year driven by higher Sales Volume of Value Added Products. Profit from Operations at Rs. 104 crores is lower by 12% compared to previous year due to lower Plantation crop that were available for Sale.
3. (a) The Net Profit for the quarter ended 31st March 2015 is at Rs.44 crores compared to Rs. 13 crores for the corresponding quarter of the previous year, driven by improved operational performance, dividends from the Company's overseas subsidiary included in other Income and one time favourable exceptional item.
(b) The Net Profit for the year ended 31st March 2015 at Rs.102 crores is marginally lower compared to the previous year.
4. The Exceptional items for the Current quarter and Full Year of Rs. 6.52 crores is towards compensation for crops/coffee plantations/trees damaged during the execution/ construction of the transmission line over a portion of the Company's land in Plantations to a Government Undertaking.
5. The Company, in the current year has accounted for the value of the wind fallen/extracted timber based on Management estimate. This has resulted in the Profit before Tax being higher for the Quarter and twelve months by Rs.1.54 crores and Rs.8.30 crores respectively.
6. With effect from 27.01.2015, the face value of the Company's Equity shares have been subdivided from Rs.10/- to Rs.1/-. Consequent to the above change, the Earnings Per Share is at Rs. 2.34 per share for the Quarter and Rs. 5.44 per share for the twelve months ended March 31, 2015 and for the previous year will stand revised to Rs.0.72 per share for the quarter and Rs. 5.71 per share for the full year respectively.
7. The Honourable High Court of Karnataka has vide its order dated 20th November 2014, approved the scheme of Amalgamation of the Company's Wholly Owned Subsidiary – Alliance Coffee Limited with the Company with effect from 1st April 2013. Accordingly, the standalone results of the Company for the year ended March 31, 2015 incorporate the figures of Alliance Coffee Ltd resulting in an increase in the Profit after Tax of the Company of Rs. 0.04 Crores and Reserves and Surplus of Rs.0.53 Crores.
8. During the year, the Company has determined the estimated useful life of its fixed assets based on external technical evaluation as permitted under the provisions of Schedule II to the Companies Act, 2013 and has provided depreciation accordingly with effect from 01.04.2014, which has no material impact on the Financial Results.
9. The Board of Directors has recommended a Dividend payment of Rs.1.30 per share (face value of Rs 1/- each) for the year ended March 31, 2015.
10. The figures for the previous periods are regrouped /re-arranged wherever necessary.
11. The aforementioned results were reviewed by the Audit Committee of the Board and subsequently taken on record by the Board of Directors at its Meeting held on 15th May, 2015.



Place: Bangalore
15th May, 2015.

For TATA COFFEE LIMITED

HARISH BHAT
Chairman

TATA COFFEE LIMITED
Audited Statement of Assets and Liabilities

Rs in Lakhs

	As at 31st March 2015	As at 31st March 2014
Equity and Liabilities		
Shareholders' Funds		
Share Capital	1,868	1,868
Reserves and Surplus	65,972	58,522
	67,840	60,390
Non-Current Liabilities		
Long-term Borrowings	1,953	3,370
Deferred Tax Liabilities (Net)	2,376	1,698
Other Long-term Liabilities	302	236
Long-term Provisions	2,736	2,413
	7,367	7,717
Current Liabilities		
Short-term Borrowings	7,731	5,997
Trade Payables	2,218	2,381
Other Current Liabilities	5,583	5,964
Short-term Provisions	3,962	4,960
	19,494	19,302
TOTAL	94,701	87,409
ASSETS		
Non-Current Assets		
Fixed Assets		
Tangible Assets	31,675	30,709
Intangible Assets	486	584
Capital work in progress	105	767
Non-current Investments	21,563	14,563
Long-term Loans and Advances	1,667	1,108
Other non-current assets	15	9
	55,511	47,740
Current Assets		
Current investments	89	-
Inventories	20,234	19,718
Trade Receivables	9,203	5,343
Cash & Bank Balances	844	1,357
Short-term Loans and Advances	7,017	12,172
Other Current Assets	1,803	1,079
	39,190	39,669
TOTAL	94,701	87,409



Place: Bangalore
Date: 15th May, 2015

For TATA COFFEE LIMITED

HARISH BHAT
Chairman

TATA COFFEE LIMITED

AUDITED CONSOLIDATED STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2015

(Rs.in.Lakhs)

Part I :

Particulars	Quarter ended March 31,	Quarter ended December 31,	Quarter ended March 31,	Year ended 31st March	
	2015	2014	2014	2015	2014
Income from operations	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)		
a. Income from operations (Net of excise duty)	42436	40303	37427	159041	161103
b. Other operating income	2562	2348	2301	10101	6614
Total income from operations (net)	44998	42651	39728	169142	167717
Expenses					
a. Cost of materials consumed	18782	16504	10270	62778	57975
b. Purchases of stock-in-trade	696	568	1088	3342	3396
c. Changes in inventories of Finished goods, Work-in-progress and Stock-in-trade	(1914)	(1078)	3903	(3203)	(2151)
d. Employee Benefits Expense	7464	6911	6030	26658	24328
e. Depreciation and amortization expense	1054	1458	1366	5177	4859
f. Sales Promotion & Selling Expenses	5370	7773	7341	26289	31742
g. Other expenses	4929	4771	5271	19129	21205
Total expenses	36381	36907	35269	140170	141354
Profit from operations before Other income, Finance costs and Exceptional Items	8617	5744	4459	28972	26363
Other income	(56)	275	252	892	1204
Profit from ordinary activities before Finance costs and Exceptional Items	8561	6019	4711	29864	27567
Less: Finance costs	843	1085	968	3945	3693
Profit from ordinary activities after Finance Costs but before Exceptional Items	7718	4934	3743	25919	23874
Add (+) /Less (-): Exceptional Items	652	0	(830)	652	(10229)
Profit/(Loss) from ordinary activities before Tax	8370	4934	2913	26571	13645
Tax Expense	3303	2075	1000	9545	3286
Net Profit/(Loss) from ordinary activities after Tax	5067	2859	1913	17026	10359
Extraordinary items (net of tax expense)	0	0	0	0	0
Net Profit/(Loss) for the period	5067	2859	1913	17026	10359
Add : Share of Profit/(Loss) from Associate	0	0	0	0	(2406)
Less : Minority Interest in Consolidated Profit	1125	1029	281	4987	(195)
Group Consolidated Net Profit/(Loss)	3942	1830	1632	12039	8148
Paid-up Equity Share Capital (Face Value Rs.1/- each)*	1867.70	1867.70	1867.70	1867.70	1867.70
*Refer Note 6					
Reserves excluding Revaluation Reserve				77458	67110
Basic & Diluted Earning per Share (Rs Per Share)*	2.11	0.98	0.87	6.45	4.36

Part II : A

PARTICULARS OF SHAREHOLDING

1) Public Shareholding

Number of Shares*

Percentage of shareholding

7,94,10,550

42.52%

79,41,055

42.52%

79,41,055

42.52%

7,94,10,550

42.52%

79,41,055

42.52%

2) Promoters and promoter group Shareholding

a) Pledged/Encumbered

Number of shares*

Percentage of shares (as a % of the total shareholding of promoter
and promoter group)

Percentage of shares (as a % of the total share capital of the
company)

3,10,00,400

28.88%

16.60%

31,00,040

28.88%

16.60%

31,00,040

28.88%

16.60%

3,10,00,400

28.88%

16.60%

31,00,040

28.88%

16.60%

b) Non-encumbered

Number of shares*

Percentage of shares (as a % of the total shareholding of promoter
and promoter group)

Percentage of shares (as a % of the total share capital of the
company)

7,63,59,420

71.12%

40.88%

76,35,942

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71.12%

40.88%

7,63,59,420

71.12%

40.88%

76,35,942

71.12%

40.88%

Part II : B

Particulars

3 months ended
31.03.2015

B) INVESTOR COMPLAINTS

Pending at the beginning of the quarter

Received during the quarter

Disposed of during the quarter

Remaining unresolved at the end of the quarter

0

0

0

0



CONSOLIDATED NOTES

1. (a) Income from Operations for the quarter at Rs.450 crores, increased by 13% over the corresponding quarter of previous year driven by higher Sales Volume of both Plantations and Value Added Products. The total Income for the quarter of Eight O' Clock Coffee Company, held through Company's overseas subsidiary, Consolidated Coffee Inc, stood at \$ 40 Million compared to \$ 36 Million for the corresponding quarter of the previous year.
(b) Profit from Operations for the quarter at Rs. 86 crores is higher by 93% over the corresponding quarter of previous year, driven by increase in revenue during the quarter of both Plantations and Value added products.
2. (a) Income from Operations for the full year at Rs.1,691 crores increased marginally over the previous year.
(b) Profit from Operations at Rs. 290 crores is higher by 10% over the previous year on account of improved operational performance.
3. The Group Consolidated Net Profit for the quarter and twelve months ended 31st March, 2015 at Rs.39 crores and Rs.120 crores respectively is higher compared to Rs.16 crores and Rs.81 crores of the corresponding quarter and twelve months of the previous year, driven by improved operating performance and a favourable impact of an one time exceptional income, while the previous year had adverse impact of exceptional items.
4. The Exceptional items for the Current quarter and Full Year of Rs. 6.52 crores is towards compensation for crops/coffee plantations/trees damaged during the execution/ construction of the transmission line over a portion of the Company's land in Plantations to a Government Undertaking.
5. The Company, in the current year has accounted for the value of the wind fallen/extracted timber based on Management estimate. This has resulted in the Profit before Tax being higher for the Quarter and twelve months by Rs.1.54 crores and Rs.8.30 crores respectively.
6. With effect from 27.01.2015, the face value of the Company's Equity shares have been subdivided from Rs.10/- to Rs.1/-. Consequent to the above change, the Earnings Per Share is at Rs.2.11 per share for the Quarter and Rs. 6.45 per share for the twelve months ended March 31, 2015 and for the previous year will stand revised to Rs.0.87 per share for the quarter and Rs.4.36 per share for the full year respectively.
7. The Honourable High Court of Karnataka has vide its order dated 20th November 2014, approved the scheme of Amalgamation of the Company's Wholly Owned Subsidiary – Alliance Coffee Limited with the Company with effect from 1st April 2013.
8. The summarized figures for Tata Coffee Limited as a standalone entity are:

	Quarter ended 31 st Mar	Quarter ended 31 st Dec	Quarter ended 31 st Mar	Year ended 31 st Mar	Year ended 31 st Mar
	2015	2014	2014	2015	2014
Total Income (Rs Crores)	186	154	161	684	651
Profit before Tax (Rs Crores)	62	33	16	142	148
Profit after Tax (Rs Crores)	44	24	13	102	107
Earnings per share (Rs)	2.34	1.27	0.72	5.44	5.71

9. The Board of Directors has recommended a Dividend payment of Rs.1.30 per share (face value of Rs 1/- each) for the year ended March 31, 2015.
10. The figures for the previous periods are regrouped / re-arranged wherever necessary.
11. The aforementioned results were reviewed by the Audit Committee of the Board and subsequently taken on record by the Board of Directors at its Meeting held on 15th May, 2015.

For TATA COFFEE LIMITED


HARISH BHAT
Chairman



Place: Bangalore.
Date : 15th May, 2015

TATA COFFEE LIMITED
Consolidated Segment wise Revenue, Results and Capital Employed
for the Quarter/Year ended 31st March 2015

PARTICULARS	Rs. in lakhs			
	Quarter ended March 31, 2015 (UNAUDITED)	Quarter ended December 31, 2014 (UNAUDITED)	Quarter ended March 31, 2014 (UNAUDITED)	Year ended March 31, 2014 (AUDITED)
I. Segment Revenue				
1 Plantations	8,816	5,815	5,544	30,160
2 Value Added Products	35,988	37,088	34,320	1,38,502
3 Unallocated	412	2	22	492
Total	45,216	42,905	39,886	1,69,993
Less: Inter Segment Revenue	218	254	158	851
Net Revenue from Operations	44,998	42,651	39,728	1,69,142
II. Segment Results				
1 Plantations	3,188	674	723	6,228
2 Value Added Products	5,373	5,155	4,235	22,790
Add / (Less)	8,561	5,829	4,958	29,018
(i) Interest	(843)	(1,085)	(968)	(3,945)
(ii) Other Un-allocable items, Investment Income and Exceptional items	652	190	(1,077)	1,498
Profit / (Loss) before Tax	8,370	4,934	2,913	26,571
III. Capital Employed				
(Segment Assets - Segment Liabilities)				
1 Plantations	27,250	24,955	23,603	23,603
2 Value Added Products	80,341	80,572	70,820	70,820
3 Unallocated	(2,212)	(186)	(2,401)	(2,401)
Total	1,05,379	1,05,341	92,022	1,05,379

Notes:

- 1 Plantations includes Cultivation, Manufacture and sale of Coffee and Other Plantation Crops. Value Added Products includes Production and Sale of Roasted & Ground and Instant Coffee Products.
- 2 The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments. Unallocable expenditure include expenses incurred on common services at the Corporate level.
- 3 The figures for the previous periods / years are re-grouped / re-arranged wherever necessary.



For TATA COFFEE LIMITED


HARISH BHAT
Chairman

Place: Bangalore
Date: 15th May, 2015

TATA COFFEE LIMITED
Audited Consolidated Statement of Assets and Liabilities

Rs in Lakhs

	As at 31st March 2015	As at 31st March 2014
Equity and Liabilities		
Shareholders' Funds		
Share Capital	1,868	1,868
Reserves and Surplus	77,752	67,370
	79,620	69,238
Minority Interest	25,759	22,784
Non-Current Liabilities		
Long-term Borrowings	72,295	78,258
Deferred Tax Liabilities	15,596	13,274
Other Long-term Liabilities	699	776
Long-term Provisions	2,736	2,413
	91,326	94,721
Current Liabilities		
Short-term Borrowings	13,201	16,033
Trade Payables	10,734	5,655
Other Current Liabilities	16,797	17,277
Short-term Provisions	3,962	4,960
	44,694	43,925
TOTAL	2,41,399	2,30,668
ASSETS		
Non-Current Assets		
Fixed Assets	60,145	57,325
Goodwill on consolidation	1,08,198	1,04,406
Non-current Investments	7,497	453
Long-term Loans and Advances	1,667	1,113
Other non-current assets	221	277
	1,77,728	1,63,574
Current Assets		
Current investments	89	84
Inventories	29,333	26,837
Trade Receivables	14,997	10,483
Cash & Bank Balances	4,248	8,563
Short-term Loans and Advances	12,453	20,048
Other Current Assets	2,551	1,079
	63,671	67,094
TOTAL	2,41,399	2,30,668



For TATA COFFEE LIMITED

HARISH BHAT
Chairman

Place: Bangalore
Date: 15th May, 2015