# AUDITED STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2010

	ree Months ended 30th September Particulars		Six Months Septe	Year Ended 31st March	
2010	2009	, 318831313	2010	2009	2010
		Income	4070 4 70	40440 50	0034043
10564.30	8487.52	a. Income from Operations	19724.73	16413.58	32748.17
124.23	256.54	b. Other Operating Income	307.39	390.42	802.47
10688.53	8744.06	Total	20032.12	16804.00	33550.64
1690.06	1730.83	Expenditure a. Raw malerials	3402.12	2100.92	5154.74
572.52	443.85	b. Purchase of Traded Goods	1235.36	1036,97	2088.64
2087.06	2095.82	c. Employee cost	4086.41	3955.49	8465.85
282.95	280.37	d. Depreciation	573.45	556.37	1138.72
3393.09	2648.66	e. Other Expenditure	6604.95	4967.80	11368.90
1542.88	557.09	f. (Accretion) / Decretion to Stock	1714.40	2242.07	1652.60
9568.56	7756.62	Total Expenditure	17616.69	14859.62	29869.45
1119.97	987.44	Profit from Operations before Exchange Variance, Other income & Interest	2415.43	1944.38	3681.19
459.68	559.95	Exchange Variance Expense/(Income)	880.12	811.78	1718.08
660.29	427.49	Profit from Operations before Other Income & Interest	1535.31	1132.60	1963.11
955.70	1014.85	Other Income	1062.93	1117.52	3791.79
1615.99	1442.34	Profit before Interest	2598.24	2250.12	5754.90
	i i	i i i i i i i i i i i i i i i i i i i	275.38	427.55	754.98
136.82	211.12	Less: Interest & Finance Charges (Net) Profit Before Tax	2322.86	1822.57	4999.92
1479.17	1231.22	Light people ray			
376.65	352.41	Less: Provision for Taxation Current (Net)	648.57 10.43	510.41 158.63	1292.71 508.23
8.98	179.48	Deferred Tax (Nel)	1663.86	1153.53	3198.98
1093.54	699.33	Profit After Tax		1867.70	<del> </del>
1867.70	1867.70	Paid-up Equity Share Capital (Face Value Rs.10/- each)	1867.70	1867.70	1867.70
		Reserves excluding Revaluation			34120.25
		Reserve	0.04	6.18	17,13
5.86	3.75	Basic & Diluted Earning per Share for the period & for the previous year (Rs.per Share)	8.91	0.10	17.13
		Aggregate of Public Shareholding			
		- Number of Shares	7941055	7941055	7941055
		- Percentage of shareholding	42.52%	42.52%	42.52%
		Promoters and promoter group Shareholding			
		a) Pledged/Encumbered		/	
		Number of shares	10735982	10735982	10735982
	<u> </u>	Percentage of shares (as a % of the total shreholding of promoter and promoter group)	100.00%	100.00%	100.00%
		Percentage of shares (as a % of the total share capital of the company)	57.48%	57.48%	57.48%
		b) Non-encumbered Number of shares		-	_
÷		Percentage of shares (as a % of the total shareholding of			
	1 :	promoter and promoter group)		-	
		Percentage of shares (as a % of the total share capital of the	1	I .	1

#### STANDALONE

Notes:

1. The Total Income for the 2nd quarter and six months ended 30th September 2010 at Rs.10,688.53 Lakhs and Rs.20,032.12 Lakhs registered an increase of 22% and 19% respectively over the corresponding quarter and six months of the previous year.

The Operating Profit before other Income and Interest at Rs. 660.29 Lakhs and Rs 1535.31 Lakhs registered an increase of 54% and 36% respectively over the corresponding quarter and six months of the previous year (Rs 427.49 Lakhs & Rs 1132.60 Lakhs). In the current six months period, the Company has recorded an all time high Turnover, Profit before Tax and Profit after Tax.

The Instant Coffee operations which were adversely affected by the Global recession in the previous years, has made significant improvement in its performance with higher volume of production and sales compared to previous period. The Plantation operation of the Company continues its good performance.

- 2. In view of the seasonal nature of the Plantation activity, as per policy consistently followed, a portion of the Company's plantation related costs have been carried forward and will be charged during the period when the crop is harvested. The financial results for the period are not indicative of the expected financial results for the year, as the Company's business is seasonal in nature
- 3. The figures for the previous period are regrouped / re-arranged wherever necessary.
- 4. Information on Investor complaints for the quarter: Opening Balance Nil, received during the quarter 1, pending 1.
- 5. The above audited results were approved by the Board of Directors at its meeting held on 25<sup>th</sup> October 2010.

For TATA COFFEE LIMITED

R.K. KRISHNA KUMAR

Chairman

Place: Mumbai

Date: 25th October, 2010

# TATA COFFEE LIMITED Segment wise Revenue, Results and Capital Employed for the Quarter/Six months ended 30th September 2010

Rs. in lakhs

	Three mor	nths ended	Six months ended		Year ended	
PARTICULARS	30th September 2010	30th September 2009	30th September 2010	30th September 2009	31st March 2010	
	(AUDITED)	(AUDITED)	(AUDITED)	(AUDITED)	(AUDITED)	
I. Segment Revenue					,	
1 Coffee and Other Produce	8,656.36	6,574.89	15,795.77	12,159.87	24,588.50	
2 Tea	1,328.57	1,541.66	2,827.22	3,344.59	6,603.87	
3 Estate Supplies Division	916.74	765.08	1,750.03	1,569.45	2,985.67	
4 Others	148.86	123.54	259.04	252.69	415.48	
5 Un-allocated income	16.30	81.16	32,58	94.45	146.99	
Total	11,066.83	9,086.33	20,664.64	17,421.05	34,740.51	
Less: Inter Segment Revenue	378.30	342.27	632.52	617.05	1,189.87	
Net Revenue from Operations	10,688.53	8,744.06	20,032.12	16,804.00	33,550.64	
II. Segment Results						
1 Coffee and Other Produce	727.82	5.09	1,215.66	11.67	499.37	
2 Tea	(5.16)	385.65	212.90	1,002.63	1,485.97	
3 Estate Supplies Division	16.96	10.10	28.58	25.88	37.29	
4 Others	69.58	55.63	97.86	118.86	138.02	
	809.20	456.47	1,555.00	1,159.04	2,160.65	
Less: Interest & Finance Charges	136.82	211,12	275.38	427.55	754.98	
ADD: Un-allocated income	200 70	005.07	4 0 40 0 4	4 004 00	0.00.00	
net off Un-allocated expenses	806.79	985.87	1,043.24	1,091.08	3,594.25	
Dogge hasawa Tana	1,479.17	1,231.22	2,322,86	1,822,57	4,999.92	
Profit before Tax	1,475.17	1,201.64	2,042.00	1,022,01	4,099.92	
			30th September	30th September	31st March	
			2010	2009	2010	
III. Capital Employed			(AUDITED)	(AUDITED)	(AUDITED)	
(Segment Assets - Segment Liabilities)			(/(02/12//	(11001120)	(NODITED)	
1 Coffee and Other Produce			29,125,51	29,362.37	30,394.41	
2 Tea	1	İ	5,544.63	5 511.65	5,259,42	
3 Estate Supplies Division			195.27	157.07	140.62	
4 Others			210.01	235.85	223.41	
5 Unallocated			3,326.87	(1,690.02)	(29.90)	
Total			38,402.29	33,576.92	35,987.96	

#### Notes

- 1 Coffee and Other produce includes Cultivation, Manufacture and sale of coffee (including Instant Coffee) and Other Plantation Crops except Tea
- 2 The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments. Unallocable expenditure include expenses incurred on common services at the Corporate level.
- 3 The previous years figures are regrouped wherever necessary.

Place: Mumbai

Date: 25th October 2010

For TATA COFFEE LIMITED

# STATEMENT OF ASSETS AND LIABILITIES

Rs Lakhs

on the second of	TATA COFFEE LIMITED - STANDALONE				
	AS AT	AS AT			
	30th September	30th September	AS AT 31st March		
	2010	2009	2010		
	Audited	Audited	Audited		
			7		
1. SHAREHOLDERS' FUNDS					
(a) Share Capital	1,867.70	1,867.70	1,867.70		
(b) Reserves and Surplus	36,534.59	31,709.22	34,120.26		
	38,402.29	33,576.92	35,987.96		
2. LOAN FUNDS	16,173.08	15,081.96	14,864.22		
3. DEFERRED TAX LIABILITY	1,471.06	1,111.02	1,460.62		
TOTAL	56,046.43	49,769.90	52,312.80		
	0,010	14,1 00.00	02,312.00		
			er tre de la company de la La company de la company d		
1. FIXED ASSETS	22,603.07	23,717.92	23,318.91		
2 INDUCOTACNTO	44 007 00	44.077.50			
2. INVESTMENTS	14,627.62	14,677.62	14,677.62		
3. CURRENT ASSETS, LOANS & ADVANCES					
	0.770.00	40,000,00			
(a) Inventories	9,778.38 4,050.78	10,888.90	11,674.88		
(b) Receivables		2,343.44	2,502.20		
(c) Cash and Bank Balances	483.71	348.14	2,024.21		
(d) Other Current Assets	226.13	182.65	125.06		
(e) Loans and Advances	10,825.06	6,463.99	6,980.24		
	25,364.06	20,227.12	23,306.59		
Less : CURRENT LIABILITIES AND					
PROVISIONS					
(a) Liabilities	5,959.42	8,473.66	6,577.94		
(b) Provisions	588.90	379.10	2,412.38		
	6,548.32	8,852.76	8,990.32		
Net Current Assets	18,815.74	11,374.36	14,316.27		
			,		
TOTAL	56,046.43	49,769.90	52,312.80		
			,-12.00		
<u></u>					

For TATA COFFEE LIMITED

Place: Mumbal Date: 25th October 2010

# UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2010

Three Months ended 39th September		Particulars	Six Months ended 30th September		(Rs.in.Lakh Year Ended 31st March	
2010	2009		2010	2009	2010	
		Income			(AUDITED)	
29873.01	31479.45	a. Income from Operations	61337.83	64340.44	128613,84	
83.10	256.55	b. Other Operating Income	307.39	390.34	1013.45	
29956.11	31736.00	Total Income	61645,22	64730.78	129627.29	
8421.70	9188.84	Expenditure a. Raw materials	18734.73	18577.17	39043.81	
572.52	443.85	b. Purchase of Trading Goods	1235.36	1036.97	1 .	
3509,45	3465.91	c. Employee cost	6974.70	1	2088.64	
				7067.99	15571,74	
916.44	883.60	d. Depreciation	1817,40	1795.57	3652.19	
3890.76	5659,55	e. Sales Promollon & Selling Expenses	9272.61	12144.05	23068,66	
6027.58	6028.20	f. Other Expenditure	12017.68	11025.40	23620.95	
2182.75	774.88	g. (Accretion) / Decretion to Stock	2043.73	1619.88	877.77	
25521.20	26444.83	Total Expenditure	52096.21	53267.03	107923.76	
4434.91	5291.17	Profit from Operations before Other Income & Interest	9549.01	11463.75	21703.53	
55.83	51.11	Other Income	58.00	53.87	70.35	
4490.74	5342.28	Profit before Interest & Restructuring Cost	9607.01	11517.62	21773.88	
1242.82	1571.29	Less: Interest & Finance Charges (Net)	2461.54	3099.00	5995.84	
93.49	12.81 3758.18	Restructuring Cost of Foreign operations	691.11	295.80	616.98	
3154.43		Profit Before Tax	6454.36	8122.82	15161.06	
1248.50 93.12	1443.43 271.11	Leas: Provision for Taxation Current (Net) Deffered Tax (Net)	2504,74 175.74	2821.13 343.82	6876.15	
1812.81	2043.64	Profit After Tax	3773.88	4957.87	910.38 7374.53	
807.68	1152.02	Minority Interest in Consolidated Profit	1554.46	2430.60	3942.62	
1005.13	691.62	Group Consolidated Net Profit	2219.42	2527.27	3431,91	
1867,70.	1867.70	Paid-up Equity Share Capital	1867.70	1867.70	1867.70	
		(Face Value Rs.10/- each)				
		Reserves excluding Revaluation Reserve			34014.19	
5.38	I	Basic & Diluted Earning per Share for the period &	11.88	13.53	18.38	
	I	for the previous year (Rs.per Share)			70.00	
1		Ratios (TCL Standalone) - Debt Equity Railo	0.42	0.45		
		- Debt Service Coverage Relio	0.78	0.76	0.41 5.86	
	1.	- Interest Service Coverage Ratio	5.50	4.45	5.86°	
		Aggregate of Public Shareholding				
		- Number of Shares - Percentage of shareholding	7941055 42.52%	7941055 42.52%	7941055 42.52%	
	I	Promoters and promoter group Shareholding a) Pledged/Encumbered				
	1	Number of shares	10735982	10735982	10735982	
		Percentage of shares (as a % of the total shreholding of promoter and promoter group)	100.00%	100.00%	100.00%	
		Percentage of shares (as a % of the total share capital of he company)	57.48%	57.48%	57.48%	
. [		o) Non-encumbered	. [			
- J.	ľ	lumber of shares	-		.	
		Percentage of shares (as a % of the total shareholding of promoter and promoter group)	_	_	1	
	·	senterer and bromoter already	-	-	1	

#### CONSOLIDATED

#### Notes:

1. The Total consolidated Income from Operations for the 2<sup>nd</sup> quarter and six months ended 30<sup>th</sup> September 2010 is at Rs. 29956.11 Lakhs and Rs. 61645.22 Lakhs as against Rs. 31736.00 Lakhs and Rs. 64730.78 Lakhs respectively of the corresponding quarter and six months of the previous year. The Operating Profit before other Income and Interest at Rs. 4434.91 Lakhs and Rs 9549.01 Lakhs registered a decrease of 16% and 17% respectively over the corresponding quarter and six months of the previous year (Rs 5291.17 Lakhs and Rs 11463.75 Lakhs).

During the six months period, Eight 'O' Clock Coffee (EOC) Company's Income from Operation was at \$ 92.7 Million vis a vis \$ 98.0 Million in the corresponding period of the previous year. Profit after tax stood at \$ 6.44 Million vis a vis \$ 9.78 Million in the corresponding six months period of the previous year due to higher cost of Green Coffee and non recurring restructuring costs. In the previous year EOC's sales had seen a sharp surge, which has attained normal levels in this period.

In the Current quarter, Consolidated Coffee Inc, the Holding Company of Eight 'O' Clock Coffee, has declared a Dividend of US \$ 4 Million of which the Company's share is Rs. 900.50 Lakhs. As part of consolidation, the Dividend Income has been eliminated.

2. The Total Income of Tata Coffee Limited as a standalone entity for the 2nd quarter and six months ended 30th September 2010 at Rs.10,688.53 Lakhs and Rs.20,032.12 Lakhs registered an increase of 22% and 19% respectively over the corresponding quarter and six months of the previous year.

The Operating Profit before other Income and Interest at Rs. 660.29 Lakhs and Rs 1535.31 Lakhs registered an increase of 54% and 36% respectively over the corresponding quarter and six months of the previous year (Rs 427.49 Lakhs & Rs 1132.60 Lakhs). The Company has recorded an all time high Turnover, Profit before Tax and Profit after Tax.

The Instant Coffee operations which were adversely affected by the Global recession in the previous years, has made significant improvement in its performance with higher volume of production and sales compared to previous period. The Plantation operation of the Company continues its good performance.

The summarized figures for Tata Coffee Limited as a standalone entity are:

i ne summarized ii	gures for Tata Coffee L	mmed as a si	ialitiatorie entity are.		
	Three Months E	Months Ended 30th Six Months		Ended 30th	
	September	<u> </u>	September		
	2010	2009	2010	2009	
Total Income	10,688.53	8,744.06	20,032.12	16804.00	
Profit before Tax (Rs Lakhs)	1,479.17	1,231.22	2,322.86	1,822.57	
Profit after Tax (Rs Lakhs)	1,093.54	699.33	1,663.86	1,153.53	
Earnings per share (Rs)	5.86	3.75	8.91	6.18	

- 3. The figures for the previous period are regrouped / re-arranged wherever necessary.
- 4. Information on Investor complaints for the quarter: Opening Balance Nil, received during the quarter 1, pending 1.
- 5. The Consolidated Results were subjected to a Limited Review by the Statutory Auditors and approved by the Board of Directors at its meeting held on 25<sup>th</sup> October 2010.

For TATA COFFEE LIMITED

R.K. KRISHNA KUMAR

Chairman

Place: Mumbai

Date: 25th October, 2010

# TATA COFFEE LIMITED Consolidated Segment wise Revenue, Results and Capital Employed for the Quarter/Six months ended 30th September 2010

	<del></del>				Rs. in lakh
	Three months ended Six months ended			ths ended	Year ended
PARTICULARS	30th September	30th September	30th September	30th September	31st March
	2010	2009	2010	2009	1
	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	2010
I. Segment Revenue			,	(CILIODITED)	(AUDITED)
1 Coffee and Other Produce	27,923.93	29,566.82	57,408.87	60,086.65	120 606 4
2 Tea	1,328.57	1,541.66	2,827.22	3,344.59	120,665,14
3 Estate Supplies Division	916.74	765.08	1,750.03	1,569,45	6,603.87
4 Others	148.87	123.54	259.04	252.69	2,985.67
5 Un-allocated income	16.30	81.16	32.58	94.45	415.48
Total	30,334.41	32,078.26	62,277.74	65,347.83	146.99
Less: Inter Segment Revenue	378.30	342.26	632.52	617.05	130,817.15
Net Revenue from Operations	29,956.11	31,736.00	61,645.22	64,730.78	1,189.86 <b>129,627.29</b>
				0 17 00 10	123,027.29
II. Segment Results					
1 Coffee and Other Produce	4,409.58	4,856.68	8,540.36	10,049.89	10.000.10
2 Tea	(5.16)	385.65	212.90	1,002.63	19,628.19
3 Estate Supplies Division	16.96	10.10	28.58	25.88	1,485.97
4 Others	69.58	55.63	97.86	118.86	37.29
	4,490.96	5,308.06	8,879.70	11,197.26	138.02 21,289.47
Less: Interest & Finance Charges	1,242.82	1,571.29	2,461.54	3,099.00	
ADD: Un-allocated income				0,000.00	5,995.84
net off Un-allocated expenses	(93.71)	21.41	36.20	24.56	(120 57)
				24.50	(132.57)
Profit before Tax	3,154.43	3,758.18	6,454.36	8,122.82	15,161.06
					10,101.06
	· · · · · · · · · · · · · · · · · · ·	. 1	30th September	30th September	31st March
			2010	2009	2010
ili. Capital Employed			(UNAUDITED)	(UNAUDITED)	(AUDITED)
(Segment Assets - Segment Liabilities)	-	1		(=/	(AUDITED)
1 Coffee and Other Produce	1		59,925.06	64,362.71	60,822,80
2 Tea	<b>\</b>	i	5,544.63	5,511.65	5,259.42
3 Estate Supplies Division			195.27	157.07	140.62
4 Others			210.01	235.85	223.41
5 Unallocated			(10,740.84)	(15,758.01)	(14,097 70)
Total			55,134.13	54,509.27	52,348.55

#### Notes:

- 1 Coffee and Other produce includes Cultivation, Manufacture and sale of coffee (including Instant Coffee) and Other Plantation Crops except
  Tea
- 2 The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments. Unallocable expenditure include expenses incurred on common services at the Corporate level.
- 3 The previous years figures are regrouped wherever necessary.

Place: Mumbai

Date: 25th October 2010

For TATA COFFEE LIMITED

STATEMENT OF ASSETS AND LIABILITIES (CONSOLIDATED)

AS AT  30th September 2010  Unaudited  1,867.70 37,894.39 39,762.09	AS AT AS AT 30th September 2009 Unaudited 1,867.70 35,172.34	AS AT 31st March 2010 Audited
30th September 2010 Unaudited 1,867.70 37,894.39 39,762.09	30th September 2009 Unaudited 1,867.70 35,172.34	31st March 2010 Audited
2010 Unaudited 1,867.70 37,894.39 39,762.09	2009 Unaudited 1,867.70 35,172.34	2010 Audited
1,867.70 37,894.39 39,762.09	1,867.70 35,172.34	Audited
1,867.70 37,894.39 39,762.09	1,867.70 35,172.34	
37,894.39 <b>39,762.09</b>	35,172.34	1.867 70
37,894.39 <b>39,762.09</b>	35,172.34	1,867 70
37,894.39 <b>39,762.09</b>	35,172.34	1 1,007 / (
39,762.09		
	37,040.04	35,294.69 37,162.39
15 272 04		37,102.39
15,372.04	17,469.23	15,186.16
		70,100.10
78,925.92	89,154.06	78,296.61
		. 0,200.01
		9,769.66
143,727.27	152,210.28	140,414.82
		· · · · · · · · · · · · · · · · · · ·
123,546.82	134,027,51	125,260.92
		120,200.52
686.35	731.82	807.25
		007.20
1,322.12	2,664.40	1,521.89
14,946,21	16 103 19	17,698.55
		7,256.11
	. [	6,398.36
		660.03
		7,920.69
01,110.10	40,027.48	39,933.74
40.000.00		
	•	24,409.18
		2,701.20
19,004.68	25,241.62	27,110.38
1		
18,170.47	14,785.86	12,823.36
·		,
1.51	0.69	1.40
143,727.27	152,210.28	140,414.82
	78,925.92  9,667.22 143,727.27  123,546.82 686.35 1,322.12  14,946.21 9,343.30 523.29 683.85 11,678.50 37,175.15  18,000.26 1,004.42 19,004.68  18,170.47  1.51	78,925.92       89,154.06         9,667.22       8,546.95         143,727.27       152,210.28         123,546.82       134,027.51         686.35       731.82         1,322.12       2,664.40         14,946.21       16,103.19         9,343.30       6,431.14         523.29       9,250.76         683.85       947.39         11,678.50       7,295.00         37,175.15       40,027.48         18,000.26       24,470.97         1,004.42       770.65         19,004.68       25,241.62         18,170.47       14,785.86         1.51       0.69

For TATA COFFEE LIMITED

Place : Mumbai Date : 25th October 2010