

26<sup>th</sup> July, 2018

 The Dy. General Manager Corporate Relationship Dept. BSE Ltd.
 Phiroze Jeejeebhoy Towers, Dalal Street
 <u>MUMBAI - 400 001</u> Scrip Code No: 532301  The Secretary
 National Stock Exchange of India Ltd Exchange Plaza, 5<sup>th</sup> Floor
 Plot No.C/1, G.Block
 Bandra-Kurla Complex
 Bandra (E)

 MUMBAI – 400 051
 Scrip symbol: TATACOFFEE

Dear Sir(s),

## Sub: Outcome of the Board Meeting held on Thursday, 26<sup>th</sup> July, 2018

As required under Regulation 33(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Listing Regulations'), we would like to inform you that the Board of Directors of the Company at its meeting held today, have approved the Standalone Financial Results (Audited) and Consolidated Financial Results (Unaudited), Consolidated Segment-wise Revenue, Results, Assets and Liabilities (Unaudited), for the quarter ended 30<sup>th</sup> June, 2018.

The said Board meeting commenced at 10.00 A.M and concluded at 6.45 P.M.

A copy of the said financial results together with the Auditor's Report on Standalone Financial Results and Limited Review Report on Consolidated Financial Results dated 26<sup>th</sup> July, 2018, are enclosed.

These are also being made available on the website of the Company at <u>www.tatacoffee.com</u> and will be published in newspapers as required under the Listing Regulations.

Please take the same on record.

Thanking you, For Tata Coffee Limited

Anantha Murthy N Head – Legal & Company Secretary

Encl: As above

## TATA COFFEE LIMITED

57 Railway Parallel Road, Kumara Park West Bengaluru 560 020 Tel: 91 80 23560695 - 97 23561976 - 81 Fax: 91 80 23341843 Registered Office: Pollibetta 571 215 South Kodagu Karnataka India Corporate Identity Number (CIN) -L01131KA1943PLC000833 Website address - www.tatacoffee.com

## TATA COFFEE LIMITED

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### STATEMENT OF STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2018

	Daráisulazo	Quarter ended June 30,	Quarter ended March 31,	Quarter ended June 30,	(Rs. In Lakhs) Year Ended March 31,
SI No	Particulars	2018	2018	2017	2018
	la como de la como	(AUDITED)	(AUDITED)	(AUDITED)	(AUDITED)
1	Income I. Revenue from operations	15909	18630	18132	70543
	II. Other income	406	2061	453	5623
	Total income	16315	20691	18585	76166
2	Expenses				20122
	a. Cost of materials consumed	5523	5662	6333	25099
	b. Purchases of stock-in-trade	1143	2664	1348	5428
	<ul> <li>Changes in inventories - (Increase)/Decrease of Finished goods, Work-in-progress, Stock-in-trade and Biological Assets (Refer Note No. 7)</li> </ul>	(1691)	2003	(1782)	(478)
	d. Employee Benefits Expense	4455	5127	4058	17732
	e. Finance costs	183	359	115	744
	f. Depreciation and amortization expense	546	574	561	2236
	g. Other expenses	4415	3980	4850	17325
	Total expenses	14574	20369	15483	68086
3	Profit before Exceptional items and Tax	1741	322	3102	8080
4	Add (+) /Less (-): Exceptional Items	-	-	-	-
5	Profit Before Tax	1741	322	3102	8080
	Current tax Deferred Tax (Net)	444 (9)	131 (200)	655 12	2236 (432)
6	Tax Expense	435	(69)	667	1804
7	Profit for the period / year (A)	1306	391	2435	6276
8	Other Comprehensive Income				
	(i) Items that will not be reclassified to Profit or Loss			(40)	70
	a) Remeasurements of the defined benefit plans	72	226 (63)	(49)	79 137
	b) Equity Instruments through other comprehensive income	33 (11)		2012	(35
	c) Income tax on above	(1),	(00)		
	(ii) Items that will be reclassified to Profit or Loss	(000)	(202)	(26)	(590
	a) Effective portion of Gains/(Loss) in cash flow hedges	(606)		(36)	State of the second sec
	b) Income tax on above				
	Other Comprehensive Income, net of Tax (B)	(331)	) (173)	(40	(200
	Total Comprehensive Income for the period / year (A) +(B)	975	218	2387	6071
9 10	Paid-up Equity Share Capital (Face Value Re.1/- each)	1867.70	1867.70	1867.70	1867.70
11	Reserves excluding Revaluation Reserve				90148
1 14	Basic & Diluted Earning per Share (Rs per Share) on (A) above *	0.70	0.21	1.30	3.3

\* Not Annualised for the Quarter



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#### Notes to the Statement of Standalone Financial Results

- 1. Total Income for the current quarter is Rs.16315 lakhs compared to Rs.18585 lakhs for the corresponding guarter of the previous year.
- 2. The Profit before Tax for the current quarter is Rs.1741 lakhs compared to Rs.3102 lakhs for the corresponding quarter of the previous year.
- 3. The Profit after Tax for the current quarter is Rs.1306 lakhs compared to Rs.2435 lakhs for the corresponding quarter of the previous year.
- 4. Effective April 1, 2018, the Company adopted Ind AS 115 "Revenue from Contracts with Customers" using the cumulative catch-up transition method which is applied to contracts that were not completed as of April 1, 2018. Accordingly, the comparatives have not been retrospectively adjusted. The effect on adoption of Ind AS 115 is insignificant on the financial statements of the Company.
- 5. Effective April 1, 2018, the Company has adopted Appendix B to Ind AS 21 'Foreign Currency Transactions and Advance Considerations'. The application of Appendix B to Ind AS 21 did not have any material impact on the financial statements of the Company.
- 6. Produce growing on Bearer plants is a Biological asset and is fair valued based on the biological transformation. As Coffee and Pepper go through Biological transformation, the same are fair valued only when the growth can be measured reliably. In the current quarter since they are in early stage of transformation, the growth cannot be reliably estimated and hence cost has been considered to approximate the fair value.

	Quarter ended 30th June 2018	Quarter ended 31st Mar 2018	Quarter ended 30th June 2017	Year ended 31st March 2018
Changes in inventories-(Increase)/ Decrease of Finished Goods, Work in Progress and Stock-in-trade	1248	(4419)	1662	(36)
Change in fair value of biological asset till harvest and on transfer to inventory - (Increase) / Decrease	(2939)	6422	(3444)	(442)

 Changes in inventories-(Increase)/Decrease of Finished Goods, Work in Progress, Stock-in-trade and Biological Assets comprises the following:
 (Rs Lakhs)

- 8. Segmental information is disclosed as part of the consolidated financial results for the quarter ended 30<sup>th</sup> June, 2018.
- 9. The aforementioned results were reviewed by the Audit Committee of the Board and subsequently taken on record by the Board of Directors at its Meeting held on 26th July, 2018. The Auditors have issued an ungualified Audit opinion on these results.
- 10. The results for the quarter ended 30<sup>th</sup> June, 2018 are available on the websites of BSE Limited (URL: www.bseindia.com) and the National Stock Exchange of India Limited (URL: www.nseindia.com) and on the Company's website (URL: www.tatacoffee.com).



IMITE B'I OI R.HARISH BHAT Chairman

Place: Bengaluru Date : 26<sup>th</sup> July, 2018

Chartered Accountants Prestige Trade Tower, Level 19 46, Palace Road, High Grounds Bengaluru - 560 001 Karnataka, India

Tel: +91 80 6188 6000 Fax: +91 80 6188 6011

#### INDEPENDENT AUDITOR'S REPORT ON AUDIT OF INTERIM FINANCIAL RESULTS

# TO THE BOARD OF DIRECTORS OF TATA COFFEE LIMITED

 We have audited the accompanying Statement of Standalone Financial Results of TATA COFFEE LIMITED ("the Company"), for the quarter ended June 30, 2018 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been compiled from the related books of account which has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such interim standalone financial information.

2. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal financial control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.

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Regd. Office: Indiabulls Finance Centre, Tower 3, 27<sup>th</sup> - 32<sup>rd</sup> Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013, Maharashtra, India. (LLP Identification No. AAB-8737)

- 3. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
  - a. is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and
  - b. gives a true and fair view in conformity with the aforesaid Indian Accounting Standards ("Ind AS") and other accounting principles generally accepted in India of the profit and total comprehensive income and other financial information of the Company for the quarter ended June 30, 2018.

#### For Deloitte Haskins & Sells LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

VIA

V. Balaji Partner (Membership No.203685)

Place: Bengaluru Date: July 26, 2018 VB/MNB/AK

## TATA COFFEE LIMITED

#### STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2018

	Particulars	Quarter ended June 30,	Quarter ended March 31,	Quarter ended June 30,	Year Ended March 31,
I No	, a double o	2018	2018	2017	2018
		(UNAUDITED)	(Refer note 10)	(UNAUDITED)	(AUDITED)
1	Income	42216	44043	36761	15673
	I. Revenue from operations	406	810	452	220
я. –	II. Other income	10040	44853	37213	15893
3	Total income	42622	44055	57215	15055
2	Expenses a. Cost of materials consumed	16572	15043	15631	6074
		11978	9060	2849	1424
	<ul> <li>b. Purchases of stock-in-trade</li> <li>c. Changes in inventories - (Increase)/Decrease of Finished goods,</li> </ul>	(8651)	475	(3753)	(211
	C. Changes in inventories - (increase indexes indexes of a monor good), Work-in-progress, Stock-in-trade and Biological Assets (Refer Note No. 8)	(0001)		(0.00)	
	d. Employee Benefits Expense	7697	8267	7185	3036
	e. Finance costs	1036	1065	750	346
	f. Depreciation and amortization expense	1348	1352	1409	549
	g. Other expenses	7996	7456	6878	270
	Total expenses	37976	42718	30949	13926
3	Profit before Exceptional items and Tax	4646	2135	6264	196
	Add (+) /Less (-): Exceptional Items (Refer Note No. 4)	(501	5750-5756565		(10)
4	autor 22,45 (2004) CC	4145	640 M 100	6264	185
5	Profit Before Tax		7822- 51	1630	59
	Current tax	935 88		and the second	(60
6	Deferred Tax (Net) Tax Expense	1023	10 A 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5		(1
7	Profit for the period / year (A)	3122	2240	4491	187
	Net Profit/(Loss) attributable to:			10 10 10 - el	
8	- Shareholders of the company (B)	2163	· [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [	3447	1066
	- Non-controlling interest	959	1594	1044	80
9	Other Comprehensive Income				
	(i) Items that will not be reclassified to Profit or Loss	72	226	(49)	
	a) Remeasurements of the defined benefit plans b) Equity Instruments through other comprehensive income	33	· · · · · · · · · · · · · · · · · · ·		1
	c) Income tax on above	(11	) (86	) 17	
	(ii) Items that will be reclassified to Profit or Loss				
	a) Exchange differences in translating the financial statements of foreign operations	3767		(c) = 100000000000000000000000000000000000	
	b) Effective portion of Gains/(Loss) in cash flow hedges	(472			() · · · · · · · · · · · · · · · · · · ·
	c) Income tax on above Other Comprehensive Income, net of Tax (C)	3570		(1607	) (2
			3817	2884	184
10	Total Comprehensive Income for the period / year (A) + (C)	6692	3017	2004	10-
11	Total comprehensive income attributable to:				1.0
	- Shareholders of the company	392			
	- Non-controlling interest	276	2090	, 200	
12	Paid-up Equity Share Capital (Face Value Re.1/- each)	1867.7	1867.70	1867.70	
12	Reserves excluding Revaluation Reserve				1103
13	Basic & Diluted Earning per Share (Rs per Share) on (B) above *	1.1	6 0.3	5 1.85	5

\* Not Annualised for the Quarter



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#### Notes to the Statement of Consolidated Financial Results

- 1. Total Income for the current quarter is Rs.42622 lakhs compared to Rs.37213 lakhs for the corresponding quarter of the previous year.
- The Total Income for the quarter ended 30<sup>th</sup> June, 2018 of Eight O' Clock Coffee Company, held through Company's overseas subsidiary, Consolidated Coffee Inc., is \$ 39.64 Million compared to \$ 28.86 Million for the corresponding quarter of the previous year.
- 3. The Group Consolidated Net Profit, (net of non-controlling interest) for the current quarter is Rs.2163 lakhs compared to Rs.3447 lakhs for the corresponding quarter of the previous year.
- 4. Exceptional Items of Rs.501 lakhs for the current quarter represents redundancy costs due to certain operational restructuring in the Group's USA operations.
- 5. Effective April 1, 2018, the Company adopted Ind AS 115 "Revenue from Contracts with Customers" using the cumulative catch-up transition method which is applied to contracts that were not completed as of April 1, 2018. Accordingly, the comparatives have not been retrospectively adjusted. The effect on adoption of Ind AS 115 is insignificant on the financial statements of the Group.
- 6. Effective April 1, 2018, the Company has adopted Appendix B to Ind AS 21 'Foreign Currency Transactions and Advance Considerations'. The application of Appendix B to Ind AS 21 did not have any material impact on the financial statements of the Group.
- 7. Produce growing on Bearer plants is a Biological asset and is fair valued based on the biological transformation. As Coffee and Pepper go through Biological transformation, the same are fair valued only when the growth can be measured reliably. In the current quarter since they are in early stage of transformation, the growth cannot be reliably estimated and hence cost has been considered to approximate the fair value.
- Changes in inventories-(Increase)/Decrease of Finished Goods, Work in Progress, Stock-in-trade and Biological Assets comprises the following:

			(Rs. Lakns)		
	Quarter ended 30th June	Quarter ended 31st Mar	Quarter ended 30th June	Year ended 31st March	
	2018	2018	2017	2018	
Changes in inventories-(Increase)/ Decrease of Finished Goods, Work in Progress and Stock-in-trade	(5712)	(5947)	(309)	(1675)	
Change in fair value of biological asset till harvest and on transfer to inventory - (Increase) / Decrease	(2939)	6422	(3444)	(442)	

9. The summarized figures for Tata Coffee Limited as a standalone entity are:

The summarized figures for	Quarter ended 30th June (Audited)	Quarter ended 31st Mar (Audited)	Quarter ended 30th June (Audited)	Year ended 31st March (Audited)	
	2018	2018	2017	2018	
Total Income (Rs Lakhs)	16315	20691	18585	76166	
Profit before Tax (Rs Lakhs)	1741	322	3102	8080	
Profit after Tax (Rs Lakhs)	1306	391	2435	6276	
Earnings per share (Rs)	0.70	0.21	1.30	3.36	

- 10. The Statement includes the results for the quarter ended 31st March, 2018 being the balancing figure of the audited figures in respect of the previous financial year and the published year to date figures upto the third quarter of the previous financial year, which were subjected to limited review.
- 11. The aforementioned results were reviewed by the Audit Committee of the Board and subsequently taken on record by the Board of Directors at its Meeting held on 26th July, 2018. The Auditors have issued an unqualified review opinion on these results.



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12. The results for the quarter ended 30<sup>th</sup> June, 2018 are available on the websites of BSE Limited (URL: www.bseindia.com) and the National Stock Exchange of India Limited (URL: <u>www.nseindia.com</u>) and on the Company's website (URL: <u>www.tatacoffee.com</u>).

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FFE COFF E LIMITED For < **B'LORE** R.HARISH BHAT Chairman \*

Place: Bengaluru Date: 26<sup>th</sup> July, 2018

Chartered Accountants Prestige Trade Tower, Level 19 46, Palace Road, High Grounds Bengaluru - 560 001 Karnataka, India

Tel: +91 80 6188 6000 Fax: +91 80 6188 6011

# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

#### TO THE BOARD OF DIRECTORS OF TATA COFFEE LIMITED

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **TATA COFFEE LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), for the quarter ended June 30, 2018 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement, which is the responsibility of the Parent's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Parent's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. The Statement includes the results of the following entities:
  - a. Tata Coffee Limited
  - b. Consolidated Coffee Inc. and its subsidiaries Eight O Clock Holdings Inc. and Eight O Clock Coffee Company
  - c. Tata Coffee Vietnam Company Limited
- 4. Based on our review conducted as stated above and based on the consideration of the review reports of the other auditors referred to in paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Regd. Office: Indiabulls Finance Centre, Tower 3, 27<sup>th</sup> - 32<sup>nd</sup> Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013, Maharashtra, India. (LLP Identification No. AAB-8737)

5. We did not review the interim financial information of 4 subsidiaries included in the Statement, whose interim financial information reflect total revenues of Rs. 26,307 lakhs for the quarter ended June 30, 2018 and total profit after tax of Rs. 1,816 lakhs; and total comprehensive income of Rs. 5,717 lakhs for the quarter ended June 30, 2018, respectively, as considered in the Statement. These interim financial information have been reviewed by other auditors and our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the reports of the other auditors.

Our report on the Statement is not modified in respect of this matter.

### For Deloitte Haskins & Sells LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

N.A.

**V. Balaji** Partner (Membership No.203685)

Place: Bengaluru Date: July 26, 2018 VB/MNB/AK

2	or the Quarter ended 30t	11 Julie, 2016		(Rs. in Lakhs)
PARTICULARS	Quarter ended June 30,	Quarter ended March 31,	Quarter ended June 30,	Year ended March 31,
	2018	2018	2017	2018
	(UNAUDITED)	(Refer note 10)	(UNAUDITED)	(AUDITED)
. Segment Revenue				
1 Plantations	7324	8754	7369	30993
2 Value Added Products	35353	35790	29829	127738
3 Unallocated	296	571	376	1526
Total	42973	45115	37574	160257
Less: Inter Segment Revenue	351	262	361	1322
Total Income	42622	44853	37213	158935
I. Segment Results				
1 Plantations	450	(1940)	1750	(246
2 Value Added Products	5124	4995 3055	4991 6741	22800 22554
Add / (Less) (i) Interest (ii) Other Un-allocable items, Investment Income and Exceptional items	(1036) (393)	(1065) 79	(750 273	
Profit before Tax	4145	2069	6264	18594
II. Segment Assets	-			
1 Plantations	43848	44705	42310	44705
2 Value Added Products	248387	225569	202881	225569
3 Unallocated	19046	20726	23511	20726
Total	311281	291000	268702	291000
V. Segment Liabilities				
1 Plantations	5422	6137	5384	
2 Value Added Products	135454	119241	107831	** ) (2013) (2019)
3 Unallocated	16728	18682	16946	
Total	157604	144060	130161	144060

#### TATA COFFEE LIMITED <u>Consolidated Segment wise Revenue, Results, Assets and Liabilities</u> <u>for the Quarter ended 30th June, 2018</u>

Notes:

1 Plantations includes Cultivation, Manufacture and sale of Coffee and Other Plantation Crops. Value Added Products includes Production and Sale of Roasted & Ground and Instant Coffee Products.

2 The segment wise Revenue, Results, Assets and Liabilities figures relate to the respective amounts directly identifiable to each of the segments. Unallocable expenditure include expenses incurred on common services at the Corporate level.



< B'LORE F R. HARISH BHAT Chairman