TATA COFFEE LIMITED

AUDITED STATEMENT OF FINANCIAL RESULTS
FOR THREE MONTHS ENDED 30TH JUNE, 2012

(Rs. In Lakhs)

Particulars	Quarter ended June 30, 2012	Quarter ended March 31, 2012	Quarter ended June 30, 2011	Year Ended 31st March 2012
Income from operations				
a. Income from operations (Net of excise duty)	**14548.78**	12700.18	**11705.60**	49043.39
b. Other operating income	**603.89**	574.01	**287.12**	1808.39
Total income from operations (net)	**15152.67**	**13274.19**	**11992.72**	**50851.78**
Expenses				
a. Cost of materials consumed	**4479.95**	4142.11	**3472.44**	14886.27
b. Purchases of stock-in-trade	**946.42**	899.47	**683.17**	2974.78
c. Changes in inventories of Finished goods, Work-in-progress and Stock-in-trade	**(189.62)**	(1154.91)	**219.40**	(976.79)
d. Employee Benefits Expense	**2610.19**	3633.03	**2354.33**	10933.87
e. Depreciaton and amortization expense	**331.62**	394.70	**299.89**	1324.11
f. Other expenses	**3555.18**	3225.54	**2807.22**	12205.78
Total expenses	**11733.74**	**11139.94**	**9836.45**	**41348.02**
Profit from operations before Other income, Finance costs and Exceptional items	**3418.93**	2134.25	**2156.27**	**9503.76**
Other income	**223.05**	199.52	**122.48**	805.43
Profit from ordinary activities before Finance costs and Exceptional items	**3641.98**	2333.77	**2278.75**	10309.19
Less: Finance costs	**146.92**	147.98	**196.81**	732.02
Profit from ordinary activities after Finance Costs but before Exceptional items	**3495.06**	2185.79	**2081.94**	**9577.17**
Add (+) /Less (-): Exceptional Items	**0.00**	1112.66	**(274.09)**	838.57
Profit from ordinary activities before Tax	**3495.06**	**3298.45**	**1807.85**	**10415.74**
Tax Expense	**1049.00**	485.13	**516.00**	2530.46
Net Profit from ordinary activities after Tax	**2446.06**	2813.32	**1291.85**	**7885.28**
Extraordinary items (net of tax expense)				
Net Profit/(Loss) for the period	**2446.06**	**2813.32**	**1291.85**	**7885.28**
Paid-up Equity Share Capital (Face Value Rs.10/- each)	**1867.70**	1867.70	**1867.70**	1867.70
Reserves excluding Revaluation Reserve				43858.02
Basic & Diluted Earning per Share (Rs per Share)	**13.10**	15.06	**6.92**	42.22
A) PARTICULARS OF SHAREHOLDING				
1) Public shareholding				
Number of shares	**7941055**	7941055	**7941055**	**7941055**
Percentage of shareholding	**42.52%**	42.52%	**42.52%**	**42.52%**
2) Promoters and Promoter Group Shareholding				
a) Pledged/Encumbered				
Number of shares	**210000**	210000	**10735982**	**210000**
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	**1.96%**	1.96%	**100.00%**	**1.96%**
Percentage of shares (as a % of the total share capital of the company)	**1.12%**	1.12%	**57.48%**	**1.12%**
b) Non-encumbered				
Number of shares	**10525982**	10525982	-	**10525982**
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	**98.04%**	98.04%	-	**98.04%**
Percentage of shares (as a % of the total share capital of the company)	**56.36%**	56.36%	-	**56.36%**

Particulars	3 months ended 30.06.2012
B) INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	2
Received during the quarter	0
Disposed of during the quarter	2
Remaining unresolved at the end of the quarter	0

STANDALONE

Notes:

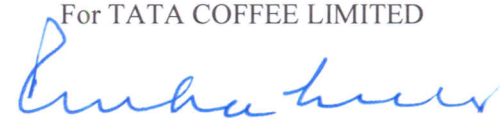
1. The Company's Operations on all fronts viz Coffee, Tea and Instant Coffee have registered an impressive growth . The Total Income from Operations during the current quarter is at Rs.15,152.67 Lakhs registering an increase of 26 % over the corresponding quarter of the previous year (Rs.11,992.72 Lakhs). The Profit from Operations before Exceptional items at Rs.3,495.06 Lakhs (Previous period – Rs.2,081.94 Lakhs) and Profit after tax at Rs.2,446.06 Lakhs (Previous period – Rs.1,291.85 Lakhs) registered an increase of 68% and 89% respectively over the corresponding quarter of the previous year. The strengthening of the US Dollar has also contributed to the profits of the current quarter.

2. In view of the seasonal nature of the Plantation activity, as per policy consistently followed, a portion of the Company's plantation related costs have been carried forward and will be charged during the period when the crop is harvested.

3. The figures for the previous period are regrouped / re-arranged wherever necessary.

4. The above audited results were approved by the Board of Directors at its meeting held on 16th July 2012.

For TATA COFFEE LIMITED



R.K. KRISHNA KUMAR
Chairman

Place: Chennai
Date: 16th July, 2012

TATA COFFEE LIMITED
Segment wise Revenue, Results and Capital Employed
for the three months ended 30th June 2012

Rs. in lakhs

PARTICULARS	Quarter ended June 30, 2012 (AUDITED)	Quarter ended March 31, 2012 (AUDITED)	Quarter ended June 30, 2011 (AUDITED)	Year ended March 31, 2012 (AUDITED)
I. Segment Revenue				
1 Coffee and Other Produce	12,477.61	10,986.84	9,695.46	42,115.02
2 Tea	1,639.55	1,328.55	1,476.22	5,529.99
3 Estate Supplies Division	1,198.43	1,372.10	984.20	4,213.13
4 Others	169.02	98.90	150.66	548.69
5 Un-allocated income	0.29	12.45	4.53	18.40
Total	15,484.90	13,798.84	12,311.07	52,425.23
Less: Inter Segment Revenue	332.23	524.65	318.35	1,573.45
Net Revenue from Operations	**15,152.67**	**13,274.19**	**11,992.72**	**50,851.78**
II. Segment Results				
1 Coffee and Other Produce	3,303.03	2,759.67	2,051.74	10,417.87
2 Tea	313.63	(92.62)	114.26	(111.78)
3 Estate Supplies Division	22.17	16.27	8.93	37.37
4 Others	82.31	(2.56)	74.03	190.73
	3,721.14	2,680.76	2,248.96	10,534.19
Add / (Less)				
(i) Interest	(146.92)	(147.98)	(196.81)	(732.02)
(ii) Other Un-allocable items, Investment Income and Exceptional items	(79.16)	765.67	(244.30)	613.57
Total Profit before Tax	**3,495.06**	**3,298.45**	**1,807.85**	**10,415.74**
III. Capital Employed (Segment Assets - Segment Liabilities)				
1 Coffee and Other Produce	37,439.90	34,438.33	32,067.32	34,438.33
2 Tea	5,282.42	5,184.06	5,609.69	5,184.06
3 Estate Supplies Division	87.69	285.51	202.54	285.51
4 Others	220.19	236.91	132.45	236.91
5 Unallocated	5,075.14	5,580.91	3,647.15	5,580.91
Total	48,105.34	45,725.72	41,659.15	45,725.72

Notes:

1 Coffee and Other produce includes Cultivation, Manufacture and sale of coffee (including Instant Coffee) and Other Plantation Crops except Tea

2 The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments. Unallocable expenditure include expenses incurred on common services at the Corporate level.

3 The previous years figures are regrouped wherever necessary.

For TATA COFFEE LIMITED

R.K. KRISHNA KUMAR
Chairman

Place: Chennai
Date: 16th July 2012

TATA COFFEE LIMITED

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THREE MONTHS ENDED 30TH JUNE, 2012

(Rs.in.Lakhs)

Particulars	Quarter ended June 30,	Quarter ended March 31,	Quarter ended June 30,	Year Ended 31st March
	2012	2012	2011	2012
		(AUDITED)		(AUDITED)
Income from operations				
a. Income from operations (Net of excise duty)	**40774.24**	37464.81	**33153.49**	152929.27
b. Other operating income	**599.14**	736.04	**328.62**	1970.42
Total income from operations (net)	**41373.38**	38200.85	**33482.11**	**154899.69**
Expenses				
a. Cost of materials consumed	**19721.79**	17276.28	**15745.06**	75983.06
b. Purchases of stock-in-trade	**946.42**	899.47	**683.17**	2974.78
c. Changes in inventories of Finished goods, Work-in-progress and Stock-in-trade	**(1190.91)**	531.48	**(815.88)**	(2716.71)
d. Employee Benefits Expense	**4158.07**	5409.65	**3649.46**	17251.22
e. Depreciaton and amortization expense	**962.67**	997.40	**921.61**	3700.15
f. Sales Promotion & Selling Expenses	**5772.94**	4127.35	**5253.72**	23688.70
g. Other expenses	**5090.59**	5035.70	**4191.84**	18539.75
Total expenses	**35461.57**	34277.33	**29628.98**	**139420.95**
Profit from operations before Other income, Finance costs and Exceptional items	**5911.81**	3923.52	**3853.13**	**15478.74**
Other income	**226.57**	200.39	**123.84**	808.65
Profit from ordinary activities before Finance costs and Exceptional items	**6138.38**	4123.91	**3976.97**	**16287.39**
Less: Finance costs	**1335.97**	1321.84	**1059.19**	4621.50
Profit from ordinary activities after Finance Costs but before Exceptional items	**4802.41**	2802.07	**2917.78**	**11665.89**
Add (+) /Less (-): Exceptional Items	**(126.56)**	(468.04)	**(1001.25)**	(1672.73)
Profit from ordinary activities before Tax	**4675.85**	2334.03	**1916.53**	**9993.16**
Tax Expense	**1491.64**	(619.36)	**557.84**	1639.30
Net Profit from ordinary activities after Tax	**3184.21**	2953.39	**1358.69**	**8353.86**
Extraordinary items (net of tax expense)	**0.00**	0.00	**0.00**	0.00
Net Profit/(Loss) for the period	**3184.21**	2953.39	**1358.69**	**8353.86**
Minority Interest in Consolidated Profit	**366.70**	70.33	**33.21**	**234.86**
Group Consolidated Net Profit	**2817.51**	2883.06	**1325.48**	**8119.00**
Paid-up Equity Share Capital (Face Value Rs.10/- each)	**1867.70**	1867.70	**1867.70**	1867.70
Reserves excluding Revaluation Reserve				48573.09
Basic & Diluted Earning per Share (Rs Per Share)	15.09	15.44	7.10	43.47
A) PARTICULARS OF SHAREHOLDING				
1) Public Shareholding				
Number of Shares	**7941055**	7941055	**7941055**	**7941055**
Percentage of shareholding	**42.52%**	42.52%	**42.52%**	**42.52%**
2) Promoters and promoter group Shareholding				
a) Pledged/Encumbered				
Number of shares	**210000**	210000	**10735982**	**210000**
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	**1.96%**	1.96%	**100.00%**	**1.96%**
Percentage of shares (as a % of the total share capital of the company)	**1.12%**	1.12%	**57.48%**	**1.12%**
b) Non-encumbered				
Number of shares	**10525982**	10525982	-	**10525982**
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	**98.04%**	98.04%	-	**98.04%**
Percentage of shares (as a % of the total share capital of the company)	**56.36%**	56.36%	-	**56.36%**

Particulars	3 months ended 30.06.2012
B) INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	2
Received during the quarter	0
Disposed of during the quarter	2
Remaining unresolved at the end of the quarter	0

CONSOLIDATED NOTES

1. The Total Income for the current quarter is Rs.41,373.38 Lakhs as against Rs.33,482.11 Lakhs of the corresponding quarter of the previous year.

   The Profit before Tax at Rs.4,675.85 Lakhs (Previous period – Rs.1,916.53 Lakhs) and Profit after tax at Rs.3,184.21 Lakhs (Previous period – Rs.1,358.69 Lakhs) registered an increase of 144% and 134% respectively over the corresponding quarter of the previous year.

   During the quarter, EOC's total Income was at $49.33 Million vis a vis $48.15 Million of the corresponding quarter of the previous year. Profit after tax stood at $.1.43 Million vis a vis $ 0.17 Million in the corresponding quarter of the previous year.

2. In the current Quarter Tata Coffee's Standalone Operation's on all fronts viz Coffee, Tea and Instant Coffee have registered an impressive growth . The strengthening of the US Dollar has also contributed to the profits of the current quarter.

   The summarized figures for Tata Coffee Limited as a standalone entity are:

	Three Months ended 30th June		Growth % age
	2012	2011	
Total Income (Rs Lakhs)	15,152.67	11,992.72	26%
Profit before Tax (Rs Lakhs)	3,495.06	1,807.85	93%
Profit after Tax (Rs Lakhs)	2,446.06	1,291.85	89%
Earnings per share (Rs)	13.10	6.92	

3. Exceptional items during the quarter represents re-organisation costs of the overseas subsidiary of Rs 126.56 Lakhs. (Previous Period Rs 1,001.25 Lakhs represents Provision for future payment under contractual obligation of Rs 274.09 Lakhs and business re-organization expenses of Rs 727.16 Lakhs.)

4. The figures for the previous period are regrouped / re-arranged wherever necessary.

5. The above audited results were approved by the Board of Directors at its meeting held on 16th July, 2012.

For TATA COFFEE LIMITED

R.K. KRISHNA KUMAR
Chairman

Place: Chennai
Date: 16th July, 2012

TATA COFFEE LIMITED

Consolidated Segment wise Revenue, Results and Capital Employed for the three months ended 30th June 2012

Rs. in lakhs

PARTICULARS	Quarter ended June 30, 2012 (UNAUDITED)	Quarter ended March 31, 2012 (AUDITED)	Quarter ended June 30, 2011 (UNAUDITED)	Year ended March 31, 2012 (AUDITED)
I. Segment Revenue				
1 Coffee and Other Produce	38,698.32	35,913.50	31,184.85	146,162.93
2 Tea	1,639.55	1,328.55	1,476.22	5,529.99
3 Estate Supplies Division	1,198.43	1,372.10	984.20	4,213.13
4 Others	169.02	98.90	150.66	548.69
5 Un-allocated income	0.29	12.45	4.53	18.40
Total	41,705.61	38,725.50	33,800.46	156,473.14
Less: Inter Segment Revenue	332.23	524.65	318.35	1,573.45
Net Revenue from Operations	**41,373.38**	**38,200.85**	**33,482.11**	**154,899.69**
II. Segment Results				
1 Coffee and Other Produce	5,669.35	2,969.93	3,022.80	13,886.53
2 Tea	313.63	(92.62)	114.26	(111.78)
3 Estate Supplies Division	22.17	16.27	8.93	37.37
4 Others	82.31	(2.56)	74.03	190.73
	6,087.46	2,891.02	3,220.02	14,002.85
Add / (Less)				
(i) Interest	(1,335.97)	(1,321.84)	(1,059.19)	(4,621.50)
(ii) Other Un-allocable items, Investment Income and Exceptional items	(75.64)	764.85	(244.30)	611.81
Profit before Tax	**4,675.85**	**2,334.03**	**1,916.53**	**9,993.16**
III. Capital Employed (Segment Assets - Segment Liabilities)				
1 Coffee and Other Produce	81,440.06	73,735.73	65,558.93	73,735.73
2 Tea	5,282.42	5,184.06	5,609.69	5,184.06
3 Estate Supplies Division	87.69	285.51	202.54	285.51
4 Others	220.19	236.91	132.45	236.91
5 Unallocated	(9,231.75)	(8,725.98)	(10,463.89)	(8,725.98)
Total	77,798.61	70,716.23	61,039.72	70,716.23

Notes:

1 Coffee and Other produce includes Cultivation, Manufacture and sale of coffee (including Instant Coffee) and Other Plantation Crops except Tea

2 The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments. Unallocable expenditure include expenses incurred on common services at the Corporate level.

3 The previous years figures are regrouped wherever necessary.

For TATA COFFEE LIMITED

R.K. KRISHNA KUMAR
Chairman

Place: Chennai
Date: 16th July 2012

SNB ASSOCIATES
Chartered Accountants
12, 3rd Floor, Gemini Parsn Complex
121, Mount Road
Chennai – 600 006.

N. M. RAIJI & CO.
Chartered Accountants
Universal Insurance Building
Pherozeshah Mehta Road
Mumbai – 400 001

Auditor's Report on quarterly Financial Results of the Tata Coffee Ltd Pursuant to the Clause 41 of the Listing Agreement

To
The Board of Directors
Tata Coffee Ltd

We have audited the quarterly financial results of Tata Coffee Ltd (the Company) for the quarter ended 30th June 2012 attached herewith, being submitted by the company pursuant to the requirement of clause 41 of the Listing Agreement except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from the records furnished to us by the management and have not been audited by us. These quarterly financial results have been prepared on the basis of the interim financial statements, which are the responsibility of the company's management. Our responsibility is to express an opinion on these financial results based on our audit of such interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, issued pursuant to the companies (Accounting Standards) Rules 2006, as per Section 211(3C) of the Companies Act 1956, and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us these quarterly financial results:

(i) Are presented in accordance with the requirements of clause 41 of the Listing Agreement in this regard; and

SNB ASSOCIATES CHARTERED ACCOUNTANTS 1

(ii) Give a true and fair view of the net profit and other financial information for the quarter ended 30th June 2012.

For SNB Associates
Chartered Accountants

S.LAKSHMANAN
Partner
Membership No : 20045
(Firm Registration No: 015682N)

Place: Chennai
Date: 16.07.2012

For N. M. Raiji & Co.,
Chartered Accountants

JAYESH M. GANDHI
Partner
Membership No: 37924
(Firm Registration No: 108296W)

Place: Chennai
Date: 16.07.2012

SNB ASSOCIATES CHARTERED ACCOUNTANTS