



# AUDITED STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2008

	Three months ended		(Rs. In Crores) Year ended	
Particulars		30th June	31st March	
	2008	2007	2008	
Income from Operations	85.91	59.84	307.31	
Other Income	1.37	1.26	19.50	
Total Income	87.28	61.10	326.81	
Expenditure a. Raw materials	22.78	16.72	77.34	
b. Purchase of Trading Goods	5.07	5.96	20.43	
c. Employee cost	17.42	14.17	62.91	
d. Depreciation	2.78	2.65	11.34	
e. Other Expenditure	30.17	20.47	100.96	
f. (Accretion) / Decretion to Stock	0.72	(4.27)	4.69	
Total Expenditure	78.94	55.70	277.67	
Operating Profit before interest & Exceptional Items	8.34	5.40	49.14	
Less: Interest & Finance Charges	2.61 5.73	2.10 3.30	10.41 38.73	
Add (+) /Less (-): Exceptional Items Profit Before Tax	(0.05) <b>5.68</b>	(0.07) <b>3.23</b>	(0.16) <b>38.57</b>	
Less: Provision for Taxation Current (Net) Deferred Tax (Net) Fringe Benefit Tax	2.04 (0.44) 0.20	1.02 0.02 0.15	8.89 4.30 0.70	
Profit After Tax	3.88	2.04	24.68	
Paid-up Equity Share Capital (Face Value Rs.10/- each) Reserves excluding Revaluation	18.68	18.68	18.68 322.93	
Reserve Basic Earning per Share for the period & for the previous year (Rs.per Share)	2.08	1.09	13.21	
Aggregate of Public Shareholding - Number of Shares - Percentage of shareholding	7941055 42.52%	7941055 42.52%	7941055 42.52%	

KODAGU, KARNATAKA.

# UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2008



	(Rs.in.Crores)					
Particulars	Three months ended 30th June	Three months ended 30th June	Year ended 31st March			
	2008	2007	2008			
			(Audited)			
Income from Operations	262.81	221.27	983.17			
Other Income	0.73	0.81	3.06			
Total Income	263.54	222.08	986.23			
Expenditure						
a. Raw materials	81.63	68.03	283.83			
b. Purchase of Trading Goods	5.07	5.96	20.43			
c. Employee cost	33.54	30.01	137.80			
d. Depreciation	7.70	7.41	30.34			
e. Sales Promotion & Selling Expenses	64.00	46.90	194.42			
f. Other Expenditure	49.23	38.28	163.20			
g. (Accretion) / Decretion to Stock	(7.68)	(7.21)	4.75			
Total Expenditure	233.49	189.38	834.77			
Operating Profit before interest & Exceptional Items	30.05	32.70	151.46			
Less: Interest	15.72	18.82	79.67			
	14.33	13.88	71.79			
Add (+) /Less (-): Exceptional Items	(0.05)	(0.07)	(0.16)			
Profit Before Tax	14.28	13.81	71.63			
Less: Provision for Taxation Current (Net)	4.51	1.20	16.37			
Deffered Tax (Net)	0.24	4.36	15.06			
Fringe Benefit Tax	0.21	0.15	0.72			
Profit After Tax	9.32	8.10	39.48			
Minority Interest in Consolidated Profit	3.04	3.25	15.60			
Group Consolidated Net Profit	6.28	4.85	23.88			
Paid-up Equity Share Capital	18.68	18.68	18.68			
(Face Value Rs.10/- each) Reserves excluding Revaluation			300.48			
Reserve Basic Earning per Share for the period & for the previous year (Rs.per Share)	3.36	2.60	12.79			

	<b>-</b>			Rs. in Crores
		Quarter ended		Year ended
	PARTICULARS	30th June	30th June	31st March
		2008	2007	2008
		(AUDITED)	(AUDITED)	(AUDITED)
	I. Segment Revenue			
	1 Coffee and Other Produce	66.62	45.56	253.45
	<b>2</b> Tea	13.67	8.29	36.01
	3 Estate Supplies Division	7.32	7.47	24.62
	4 Others	1.18	1.09	4.02
	5 Un-allocated income	0.10	0.04	0.16
	Total	88.89	62.45	318.26
	Less: Inter Segment Revenue	2.98	2.61	10.95
	Net Revenue from Operations	85.91	59.84	307.31
II.	Segment Results			
	1 Coffee and Other Produce	5.23	3.46	32.53
	<b>2</b> Tea	2.80	1.16	0.74
	3 Estate Supplies Division	0.23	0.16	0.41
	4 Others	0.39	0.36	1.19
		8.65	5.14	34.87
	Less: Interest & Finance Charges ADD: Un-allocated income	2.61	2.10	10.41
	net off Un-allocated expenses	(0.31)	0.26	14.27
	Profit before Exceptional Item & Tax	5.73	3.30	38.73
ш.	Capital Employed			
	(Segment Assets - Segment Liabilities)			
	1 Coffee and Other Produce	296.23	260.14	302.95
	2 Tea	55.17	56.82	54.96
	3 Estate Supplies Division	1.86	1.72	2.00
	4 Others	2.72	3.37	2.75
	5 Unallocated	(35.33)	19.36	(21.05)
	Total	320.65	341.41	341.61

#### Segment wise Revenue, Results and Capital Employed for the quarter ended 30th June 2008

#### Notes:

**1** Coffee and Other produce includes Cultivation, Manufacture and sale of coffee (including Instant Coffee) and Other Plantation Crops except Tea

**2** The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments. Unallocable expenditure include expenses incurred on common services at the Corporate level.

3 The previous years figures are regrouped wherever necessary.

For TATA COFFEE LIMITED

Rs. in Crores				
		Quarter ended		Year ended
PARTICULARS		30th June	30th June	31st March
		2008	2007	2008
		(UNAUDITED)	(UNAUDITED)	(AUDITED)
I. Segment Revenue				
1 Coffee and Other Produce		243.52	206.99	929.31
<b>2</b> Tea		13.67	8.29	36.01
3 Estate Supplies Division		7.32	7.47	24.62
4 Others		1.18	1.09	4.02
5 Un-allocated income		0.10	0.04	0.16
Total		265.79	223.88	994.12
Less: Inter Segment Revenue		2.98	2.61	10.95
Net Revenue from Operations		262.81	221.27	983.17
II. Segment Results				
1 Coffee and Other Produce		26.94	30.76	134.85
<b>2</b> Tea		2.80	1.16	0.74
3 Estate Supplies Division		0.23	0.16	0.41
4 Others		0.39	0.36	1.19
		30.36	32.44	137.19
Less: Interest & Finance Charge ADD: Un-allocated income	es	15.72	18.82	79.67
net off Un-allocated expe	nses	(0.31)	0.26	14.27
Profit before Exceptional Item	n & Tax	14.33	13.88	71.79
III. Capital Employed (Segment Assets - Segment Lia	bilities)			
1 Coffee and Other Produce		1,294.03	1,251.79	1,228.00
<b>2</b> Tea		55.17	56.82	54.96
3 Estate Supplies Division		1.86	1.72	2.00
4 Others		2.72	3.37	2.75
5 Unallocated		(873.99)	(811.86)	(814.00)
Total		479.79	501.84	473.71

#### Consolidated Segment wise Revenue, Results and Capital Employed for the quarter ended 30th June 2008

## Notes:

- **1** Coffee and Other produce includes Cultivation, Manufacture and sale of coffee (including Instant Coffee) and Other Plantation Crops except Tea
- **2** The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments. Unallocable expenditure include expenses incurred on common services at the Corporate level.

3 The previous years figures are regrouped wherever necessary.

For TATA COFFEE LIMITED

#### STANDALONE

#### Notes:-

- The Income from operations for the 1<sup>st</sup> quarter registered an increase of 44 % over the corresponding quarter in the previous year. This was mainly driven by higher Instant Coffee volumes and improved Tea and Coffee realization. The Operating Profit before Exceptional Items stood at Rs.5.73 Crores as against Rs.3.30 Crores in the corresponding previous quarter, registering an increase of 74%.
- 2. Exceptional items for the Quarter ended 30<sup>th</sup> June 2008 consist of amortized cost of Voluntary Retirement Scheme of Rs. 0.05 Crores (Previous Year Rs.0.07 Crores).
- **3.** In view of the seasonal nature of the Plantation activity, as per previous practice, a portion of the Company's plantation related costs has been carried forward and will be charged during the period when the crop is harvested.
- **4.** The financial results for the period are not indicative of the expected financial results for the year, as the Company's business includes Plantation activity which is seasonal in nature.
- During the Quarter, the Company has acquired 3000 shares of USD 1 each of M/s. Kahutara Holdings Ltd, Cyprus, consequent whereupon the said Company has become a wholly owned subsidiary with effect from 27<sup>th</sup> May, 2008.
- 6. The figures for the previous period/ year are regrouped/re-arranged wherever necessary.
- 7. Information on Investor complaints for the quarter: Opening Balance Nil, received during the quarter 1, pending Nil.
- **8.** The above audited results were approved by the Board of Directors at its meeting held on 21<sup>st</sup> July 2008.

For TATA COFFEE LIMITED

M.H.Ashraff Managing Director

Place: Bangalore Date: 21<sup>st</sup> July, 2008

CONSOLIDATED Notes:

 During the 1<sup>st</sup> quarter, EIGHT O CLOCK has recorded a turnover of \$ 42.990 Million vis a vis \$38.563 Million in the corresponding previous quarter with Profit after Tax of \$ 1.261 Million vis a vis \$ 1.619 Million in the corresponding previous quarter.

- 3. Exceptional items for the Quarter ended 30th June 2008 consist of amortized cost of Voluntary Retirement Scheme of Rs. 0.05 Crores (Previous Year Rs.0.07 Crores)
- The relevant figures for the Holding Company as a standalone entity: Turnover Rs 85.91 Crores (Previous corresponding period Rs 59.84 Crores), Profit after Tax Rs. 3.88 Crores (Previous Year Rs 2.04 Crores) and Earnings per Share Rs 2.08 (Previous Year Rs 1.09)
- 5. In view of the seasonal nature of the Plantation activity, as per previous practice, a portion of the Company's plantation related costs has been carried forward and will be charged during the period when the crop is harvested.
- 6. The financial results for the period are not indicative of the expected financial results for the year, as the Company's business includes Plantation activity which is seasonal in nature.
- During the Quarter, the Company has acquired 3000 shares of USD 1 each of M/s. Kahutara Holdings Ltd, Cyprus, consequent whereupon the said Company has become a wholly owned subsidiary with effect from 27<sup>th</sup> May, 2008.
- 8. The figures for the previous period/ year are regrouped/re-arranged wherever necessary.
- 9. Information on Investor complaints for the quarter: Opening Balance Nil, received during the quarter 1, pending Nil.
- 10. The Consolidated Results were subjected to a Limited Review by the Statutory Auditors and approved by the Board of Directors at its meeting held on 21<sup>st</sup> July 2008.

M.H.Ashraff Managing Director

Place: Bangalore Date: 21<sup>st</sup> July, 2008