## TATA COFFEE LIMITED

Registered Office: Pollibetta - 571 215 KODAGU, KARNATAKA.

## AUDITED STATEMENT OF FINANCIAL RESULTS FOR THE THREE MONTHS ENDED 31ST DECEMBER, 2009

Three months ended 31st December			Nine months ended 31st December		(Rs. In Lakh:	
		Particulars			Year ende 31st Marc	
2009	2008	- Particulars	2009	2008	2009	
7646.28	6510.10	Income a. Income from Operations	23989.95	24932.52	31106.87	
136.61	203.64	b. Other Operating Income	596.94	577.06	829.05	
7782.89	6713.74	Total	24586.89	25509.58	31935.9	
1537.96	3251.82	Expenditure  a. Raw materials	3638.88	8066,48	10206.78	
422.42	408.94	b. Purchase of Traded Goods	1459.39	1449.10	1883.38	
2177.01	1981.53	c. Employee cost	6134.26	5563.95	7955.57	
287.45	286.29	d. Depreciation	843.82	841.99	1222.29	
2844.23	2538.98	e. Other Expenditure	7810.27	8563.12		
	(3206.66)		2055.19		10728.78	
(186.88) <b>7082.19</b>	5260.90	f. (Accretion) / Decretion to Stock	21941.81	(2883.64)	(4508.26	
		Total Expenditure		21601.00	27488.54	
700.70	1452.84	Profit from Operations before Exchange Variance, Other Income & Interest	2645.08	3908.58	4447.38	
394.40	777.37	Exchange Variance Expense/(Income)	1206.18	1300.52	2312.18	
306.30	675.47	Profit from Operations before Other Income & Interest	1438.90	2608.06	2135.20	
2092.02	1469.16	Other Income	3209.54	1735.64	1742.70	
2398.32	2144.63	Profit before Interest	4648.44	4343.70	3877.90	
174.12	277.01	Less: Interest & Finance Charges (Net)	601.67	792.73	1037.31	
2224.20	1867.62	Profit Before Tax	4046.77	3550.97	2840.59	
501.38	527.00	Less: Provision for Taxation Current (Net)	1011.79	928.00	814.00	
324.99	98,11	Deferred Tax (Net)	483.62	189.82	82.18	
0.00 1397.83	20.00 1222.51	Fringe Benefit Tax Profit After Tax	0.00 2551.36	60.00 2373.15	80.00	
					1864.41	
1867.70	1867.70	Paid-up Equity Share Capital   (Face Value Rs.10/- each)	1867.70	1867,70	1867.70	
		Reserves excluding Revaluation			28405.60	
7.48	6.55	Reserve  Basic & Diluted Earning per Share for the period &	13.66	12,71	0.00	
7.40	0.00	for the previous year (Rs.per Share)	10.00	12.71	9.98	
		Aggregate of Public Shareholding				
510.		- Number of Shares	7941055	7941055	7941055	
1,3,6		- Percentage of shareholding	42.52%	42.52%	42.52%	
0000		Promoters and promoter group Shareholding				
) <del>(</del>		a) Pledged/Encumbered Number of shares	10735982	Į	10735982	
1e1e8//		Percentage of shares (as a % of the total shreholding of promoter			10733362	
		and promoter group)	100.00%		100.00%	
Des		Percentage of shares (as a % of the total share capital of the company)	57.48%		57.48%	
151		b) Non-encumbered Number of shares	_			
LORE		Percentage of shares (as a % of the total shareholding of			•	
31357		promoter and promoter group) Percentage of shares (as a % of the total share capital of the	-		-	
T		company)	i	i		

### STANDALONE

### Notes:

The Income from Operations for the 3<sup>rd</sup> quarter at Rs.7646.28 Lakhs registered an increase of 17% mainly on account of higher Instant Coffee Sale. However for the nine months ended 31<sup>st</sup> December 2009 the Income from Operations at Rs 23989.95 reflected a reduction of 4% over the previous year.

The results have been impacted in the case of Plantation Coffee due to the unseasonal rains on blossom in the previous year leading to lower carry forward crop. The Instant Coffee production which was adversely affected by the global financial crisis is now moving towards stability. Tea performance has been good during both these periods with a good crop and higher unit realization leading to superior profits.

- The Other Income for the quarter includes Dividend received from Consolidated Coffee Inc, the Holding Company of Eight 'O' Clock Coffee of Rs.2091.33 Lakhs (corresponding previous Quarter Rs 1445.61 Lakhs) and for the nine months ended 31<sup>st</sup> December 2009 Rs 3055.84 Lakhs (previous period Rs 1445.61 Lakhs).
- The Tax provision for the nine month period ended 31<sup>st</sup> December 2009 of Rs 1495.41 Lakhs (previous period Rs 1177.82 Lakhs) includes prior year's charge of Rs 191.41 Lakhs (previous period Rs Nil).
- 4. In view of the seasonal nature of the Plantation activity, as per policy consistently followed, a portion of the Company's plantation related costs has been carried forward and will be charged during the period when the crop is harvested. The financial results for the period are not indicative of the expected financial results for the year, as the Company's business is seasonal in nature
- 5. The figures for the previous period/ year are regrouped/re-arranged wherever necessary.
- 6. Information on Investor complaints for the Quarter: Opening Balance 1, received during the Quarter 2, pending 1.
- 7. The above audited results were approved by the Board of Directors at its meeting held on 25th January 2010.

For TATA COFFEE LIMITED

R.K. KRISHNAKUMAR

Chairman

Place: Bangalore

Date: 25th January, 2010

## TATA COFFEE LIMITED Segment wise Revenue, Results and Capital Employed for three months ended 31st December 2009

Rs. in lakhs Three months ended Nine months ended Year ended 31st Dec 31st Dec 31st Dec 31st Dec **PARTICULARS** 31st March 2009 2008 2009 2008 2009 (AUDITED) (AUDITED) (AUDITED) (AUDITED) (AUDITED) I. Segment Revenue 1 Coffee and Other Produce 5,533.40 4,955.15 17,693.27 19,830.60 24,511.36 2 Tea 1,809.71 1,359.12 5,154.31 4.205.94 5,459.37 3 Estate Supplies Division 523.93 442.18 2,093.37 1,835.79 2,524.23 4 Others 40.95 103.86 293.64 342.36 394.93 5 Un-allocated income 17.07 11.22 111.52 30.46 95.23 7,925.06 25,346.11 Total 6,871.53 26,245.15 32,985.12 Less: Inter Segment Revenue 142.17 157.79 759.22 735.57 1,049.20 7,782.89 24,586.89 Net Revenue from Operations 6,713.74 25,509.58 31,935.92 Segment Results 1 Coffee and Other Produce 36,99 391.24 51.99 1,960.99 2,043.80 345.35 375.30 1,347.98 2 Tea 975.36 786.08 3 Estate Supplies Division 1.06 (4.58)26.94 34.76 32.58 36.23 97.94 4 Others (17.59)131.26 93.47 365.81 798.19 1,524.85 3,102.37 2,955.93 174.12 277.01 601.67 Less: Interest & Finance Charges 792.73 1,037.31 ADD: Un-allocated income 1,346.44 net off Un-allocated expenses 2,032.51 3,123.59 1,241.33 921.97 1,867.62 2,224.20 4,046.77 Profit before Tax 3,550.97 2,840.59 31st Dec 31st Dec 31st March 2009 2008 2009 (AUDITED) 111. Capital Employed (AUDITED) (AUDITED) (Segment Assets - Segment Liabilities) 1 Coffee and Other Produce 29,467.99 33,102.80 31,651.05 2 Tea 5,575.09 5,556.66 5,355.08 3 Estate Supplies Division 144.01 143.07 190.88 218.60 4 Others 235.03 235.74 5 Unallocated 606.90 (6,841.95)(7,159.45)36,012.59 Total 32,195.61 30,273.30

### Notes:

- 1 Coffee and Other produce includes Cultivation, Manufacture and sale of coffee (including Instant Coffee) and Other Plantation Crops except Tea
- 2 The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments. Unallocable expenditure include expenses incurred on common services at the Corporate level.
- 3 The previous years figures are regrouped wherever necessary.

Place : Bangalore

Date: 25th January 2010

For TATA COFFEE LIMITED

R.K. Krishna Kumar Chairman

## TATA COFFEE LIMITED

## UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE THREE MONTHS ENDED 31ST DECEMBER, 2009

Three months ended 31st December		Particulars	Nine months ended 31st December		Year ender 31st March	
2009	2008		2009	2008	2009	
30450.47	27749.43	Income				
136.40		a. Income from Operations	94721.01	79848.46	111305.82	
130.40	203.64	b. Other Operating Income	596.64	579.02	831.01	
30586.87	27953.07	Total income	95317.65	80427.48	112136.83	
9575.90	10446.53	Expenditure				
		a. Raw materials	28153.07	27759.49	38769.60	
422.42	408.94	b. Purchase of Trading Goods	1459.39	1449.10	1883.38	
3896.74	3969.39	c. Employee cost	10966.49	10334.30	15494.48	
949,17	900.35	d. Depreciation	2744.74	2469.75	3530.77	
5405.11	5774.25	e. Sales Promotion & Selling Expenses	17549.16	15343.95	21632.93	
5759.71	5276.79	f. Other Expenditure	16723.09	15824.30	22213.96	
(55.25)	(2254.84)	g. (Accretion) / Decretion to Stock	1564.63	(3224.80)	(6184.87)	
25953.79	24521.41	Total Expenditure	79160.57	69956.09	97340.25	
4633.08	3431.66	Profit from Operations before Other Income & Interest	16157.08	40474.20	4.4500	
1.76	25.84	Other Income	55.63	10471.39	14796.58	
4634.84	3457.50	Profit before Interest	16212.71		238.48	
1560.37	2246.35	Less: Interest & Finance Charges (Net)		10700.72	15035.06	
3074.47	1211.15	Profit Before Tax	4721.16 11491.55	5466.63 5234.09	6700.67 8334.39	
(9.37)	0.00	Add (+) /Less (-): Exceptional Items	(303.63)	0.00	(1307.50)	
3065.10	1211.15	Profit Before Tax	11187.92	5234.09	7026.89	
1416.93 414.65	710.73 178.78	Less: Provision for Taxation Current (Net)	4238.06	1789.80	2652.97	
0.00	20.40	Deffered Tax (Net) Fringe Benefit Tax	758.47 0.00	409.51 61.50	434.56	
1233.52	301,24	Profit After Tax	6191.39	2973.28	81.90 3857.46	
961.28	261.42	Minority Interest in Consolidated Profit	3391.87	1052,15	1747,41	
272.24	39.82	Group Consolidated Net Profit	2799.52	1921.13	2110.05	
1867.70	1867.70	Paid-up Equity Share Capital	1867,70	1867.70	1867.70	
		(Face Value Rs.10/- each) Reserves excluding Revaluation	i			
1		Reserve	į		30034.15	
1.46		Basic & Diluted Earning per Share for the period & for the previous year (Rs.per Share)	14.99	10.29	11.30	
		Aggregate of Public Shareholding				
		- Number of Shares	7941055	7941055	7941055	
1200		- Percentage of shareholding	42.52%	42.52%	42.52%	
7.E.M		Promoters and promoter group Shareholding a) Pledged/Encumbered				
) 60 (	1	Number of shares	10735982		10735982	
		Percentage of shares (as a % of the total shreholding of promoter and promoter group)	100.00%		100.00%	
10,15		Percentage of shares (as a % of the total share capital of the company)	57.48%			
2	i	b) Non-encumbered	07,46%		57.48%	
12/22		Number of shares	-		-	
	ļF	Parcentage of shares (as a % of the total shareholding of promoter and promoter group)	-		-	
10/	F	Percentage of shares (as a % of the total share capital of	1	1	j	

### CONSOLIDATED

### Notes:

- The Consolidated Income from Operations for the 3rd Quarter and nine months ended 31st December 2009 at Rs.30450.47 Lakhs and Rs. 94721.01 Lakhs registered an increase of 10% and 19% respectively over the corresponding quarter and nine months of the previous year.
- 2. The Income from Operations of Tata Coffee Limited as a standalone entity for the 3<sup>rd</sup> quarter at Rs.7646.28 Lakhs registered an increase of 17% mainly on account of higher Instant Coffee Sale. However for the nine months ended 31<sup>st</sup> December 2009 the Income from Operations at Rs 23989.95 Lakhs reflected a reduction of 4% over the previous year.

The results have been impacted in the case of Plantation Coffee due to the unseasonal rains on blossom in the previous year leading to lower carry forward crop. The Instant Coffee production which was adversely affected by the global financial crisis is now moving towards stability. Tea performance has been good during both these periods with a good crop and higher unit realization leading to superior profits.

3. The summarized figures for Tata Coffee Limited as a standalone entity are:

Particulars	Three Mont 31st Dec		Nine Months Ended 31st December		
	2009	2008	2009	2008	
Income from Operations (Rs Lakhs)	7646.28	6510.10	23989.95	24932.52	
Profit after Tax (Rs Lakhs)	1397.83	1222.51	2551.36	2373.15	
Earnings Per Share (Rs)	7.48	6.55	13.66	12.71	

- 4. During the nine month period, Eight 'O' Clock Coffee Company (EOC) has recorded a substantially improved operating result, with Income from Operations of \$ 146.199 Million vis a vis \$ 123.217 Million in the corresponding nine month period, reflecting an increase of 19%. Profit after Tax registered an increase of 220 % at \$ 13.688 Million vis a vis \$ 4.278 Million in the corresponding nine month period of the previous year.
- 5. EOC has declared Dividends in the current Quarter and nine months period of which the Company's share is Rs 2,091.33 Lakhs (previous Quarter Rs 1445.61 Lakhs) and Rs 3055.84 Lakhs (previous period Rs 1445.61 Lakhs) respectively. As part of consolidation, the Dividend Income has been eliminated while the Tax impact on the stream continues to be reflected.
- 6. The figures for the previous period/year are regrouped/re-arranged wherever necessary.
- 7. Information on Investor complaints for the quarter: Opening Balance 1, received during the quarter 2, pending 1.
- 8. The Consolidated Results were subjected to a Limited Review by the Statutory Auditors and approved by the Board of Directors at its meeting held on 25th January, 2010.

For TATA COFFEE LIMITED

R.K. KRISHNAKUMAR

Chairman

Place: Bangalore Date: 25th January, 2010

# TATA COFFEE LIMITED Consolidated Segment wise Revenue, Results and Capital Employed for three months ended 31st December 2009

	Three months ended		Nine months ended		Rs. in lakhs
PARTICULARS	31st Dec	31st Dec	31st Dec	31st Dec	Year ended
TAKHODEAKS	2009	2008	2009	J	31st March
	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	2008	2009
I. Segment Revenue	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(OMAGDITED)	(UNAUDITED)	(UNAUDITED)	(AUDITED)
1 Coffee and Other Produce	28,337.38	26,194.48	88,424.03	74740 =0	
2 Tea	1,809.71	1,359.12	5,154.31	74,748.50	104,712.27
3 Estate Supplies Division	523.93	442.18	2,093.37	4,205.94	5,459.37
4 Others	40.95	103.86	293.64	1,835.79	2,524.23
5 Un-allocated income	17.07	11.22	111.52	342.36	394.93
Total	30,729.04	28,110.86	96,076.87	30.46 81,163.05	95.23
Less: Inter Segment Revenue	142.17	157.79	759.22		113,186.03
Net Revenue from Operations	30,586.87	27,953.07	95,317.65	735.57 80,427.48	1,049.20
			00,017.00	50,421.48	112,136.83
II. Segment Results					· · · · · · · · · · · · · · · · · · ·
1 Coffee and Other Produce	4,355.45	3,149.80	14,470.46	0.000.00	
2 Tea	345.35	375.30	1,347,98	9,829.92	13,405.63
3 Estate Supplies Division	1.06	(4.58)	26.94	975.36	786,08
4 Others	(17.59)	36.23	97.94	34.76	32.58
	4,684.27	3,556.75	15,943.32	131.26	93.47
Less: Interest & Finance Charges	1,560.37	2,246.35	4,721.16	10,971.30	14,317.76
ADD: Un-allocated income	1,500.51	2,240.00	4,721.10	5,466.63	6,700.68
net off Un-allocated expenses	(58.80)	(99.25)	(34.24)	(270 50)	
	(55.55)	(55.25)	(34.24)	(270.58)	(590.19)
Profit before Tax	3,065.10	1,211.15	11,187.92	5,234.09	7,026.89
	İ				
			31st Dec	31st Dec	31st March
III. Capital Employed			2009	2008	2009
, ., = ,			(UNAUDITED)	(UNAUDITED)	(AUDITED)
(Segment Assets - Segment Liabilities)	1	1	į.		,
1 Coffee and Other Produce 2 Tea	-	[	61,506.25	65,243.69	66,093.23
I	.	.	5,575.09	5,556.66	5,355.08
3 Estate Supplies Division	·	l	144.01	143.07	190.88
4 Others		ĺ	218.60	235.03	235.74
5 Unallocated			(13,460.91)	(20,909.83)	(21,227.35)
Total			53,983.04	50,268.62	50,647.58

## Notes:

- 1 Coffee and Other produce includes Cultivation, Manufacture and sale of coffee (including Instant Coffee) and Other Plantation Crops except Tea
- 2 The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments. Unallocable expenditure include expenses incurred on common services at the Corporate level.
- 3 The previous years figures are regrouped wherever necessary.

Place: Bangalore Date: 25th January 2010 For TATA COFFEE LIMITED

R.K. Krishna Kumar Chairman