

January 25, 2013

- 1 The Dy.General Manager
Corporate Relationship Dept.
Bombay Stock Exchange Ltd.
Phiroze Jeejeebhoy Towers
Dalal Street
MUMBAI - 400 001
Scrip Code No: 532301
FAX Nos. 022 -22723121/22722037
- 2 The Secretary
Bangalore Stock Exchange Ltd.
Stock Exchange Towers
51, 1st Cross, J.C.Road
BANGALORE - 560 027
FAX Nos.080-41575232/41575242
- 3 The Secretary
National Stock Exchange of India
Ltd
Exchange Plaza, 5th Floor
Plot No.C/1, G.Block
Bandra-Kurla Complex
Bandra (E)
MUMBAI - 400 051
Fax Nos. 022-26598237/38


Dear Sir,

Re: Board Meeting

Further to our letter dated 4th January, 2013, we write to inform you that the Board of Directors (the Board) at its Meeting held today has approved the audited Financial Results of the Company, Consolidated Financial Results (unaudited) and Segment-wise Revenue both Standalone (audited) and Consolidated (unaudited) Results for the Quarter and Nine months ended 31st December, 2012. We forward herewith a copy each of the above together with the Auditors Report in respect of the standalone results and the Limited Review Report of the Auditors pertaining to the consolidated Results.

Thanking you,

Yours faithfully
For TATA COFFEE LIMITED


(N.S.SURYANARAYANAN)
COMPANY SECRETARY

Encl: as above

TATA COFFEE LIMITED

57 Railway Parallel Road, Kumara Park West Bangalore 560020
Tel: 91 80 23560695-97 23561976-81 Fax 91 80 23341843
Registered Office: Pollibetta 571215 South Kodagu Karnataka India

TATA COFFEE LIMITED

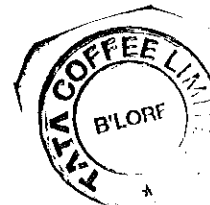
AUDITED STATEMENT OF FINANCIAL RESULTS
FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2012

Performance Highlights

	QUARTER		YTD DEC 2012	
Income from Operations	23%	↑	26%	↑
Profit from Operations	46%	↑	48%	↑
Profit before tax	57%	↑	62%	↑
Profit after tax	54%	↑	61%	↑
EPS	₹ 15.64		₹ 43.62	

(Rs. In Lakhs)

Particulars	Quarter ended December 31,	Quarter ended September 30,	Quarter ended December 31,	Nine Months ended 31st December		Year Ended 31st March
	2012	2012	2011	2012	2011	2012
Income from operations						
a. Income from operations (Net of excise duty)	14583	16431	12021	45562	36343	49043
b. Other operating income	629	596	374	1829	1234	1809
Total Income from operations (net)	15212	17027	12395	47391	37577	50852
Expenses						
a. Cost of materials consumed	4964	4942	3713	14386	10744	14886
b. Purchases of stock-in-trade	652	813	716	2412	2075	2975
c. Changes in inventories of Finished goods, Work-in-progress and Stock-in-trade	(461)	1205	(730)	554	178	(977)
d. Employee Benefits Expense	2951	2525	2583	8086	7301	10934
e. Depreciation and amortization expense	355	338	318	1024	929	1324
f. Other expenses	3036	3444	3254	10035	8980	12206
Total expenses	11497	13267	9854	36497	30207	41348
Profit from operations before Other income, Finance costs and Exceptional Items	3715	3760	2541	10894	7370	9504
Other income	1416	272	263	1911	605	805
Profit from ordinary activities before Finance costs and Exceptional Items	5131	4032	2804	12805	7975	10309
Less: Finance costs	124	109	197	380	584	732
Profit from ordinary activities after Finance Costs but before Exceptional Items	5007	3923	2607	12425	7391	9577
Add (+) / Less (-): Exceptional Items	(902)	0	0	(902)	(274)	839
Profit from ordinary activities before Tax	4105	3923	2607	11523	7117	10416
Tax Expense	1185	1143	708	3376	2045	2531
Net Profit from ordinary activities after Tax	2920	2780	1899	8147	5072	7885
Extraordinary items (net of tax expense)						
Net Profit for the period	2920	2780	1899	8147	5072	7885
Paid-up Equity Share Capital (Face Value Rs.10/- each)	1867.70	1867.70	1867.70	1867.70	1867.70	1867.70
Reserves excluding Revaluation Reserve						43858
Basic & Diluted Earning per Share (Rs per Share)	15.64	14.88	10.17	43.62	27.16	42.22



STANDALONE

Notes:

1. The Company's Operations have registered an impressive growth during the current quarter and nine months. The Instant Coffee sales was at a higher unit realization. The strengthening of the US Dollar also reflected positively on the Green coffee and Instant coffee operations.

The Total Income from Operations for the 3rd quarter and nine months ended 31st December 2012 is at Rs.15,212 Lakhs and Rs.47,391 Lakhs registering an increase of 23% and 26 % respectively over the corresponding quarter and nine months period of the previous year.

The Profit from Operations (before Other Income, Finance costs and Exceptional items) for the 3rd quarter and nine months ended 31st December 2012 at Rs.3,715 Lakhs and Rs.10,894 Lakhs recorded impressive growth with an increase of 46 % and 48 % respectively over the corresponding quarter and nine months of the previous year.

2. The Company was hitherto providing Special Retirement Benefits in respect of retired directors on the basis of contractual obligations. In the current quarter, the Company has provided for such benefits, both for its continuing and retired Whole time Directors on the basis of principles of AS 15- Employee Benefits. Due to this revised policy, the incremental liability of Rs 902 Lakhs is charged as an Exceptional item in the current quarter and profit of the current quarter is lower by an equivalent amount. Exceptional item of Rs 274 Lakhs in the corresponding previous nine months period represents provision for obligation in respect of post retirement benefits.
3. Plantation activity being seasonal in nature, the related expenditure have been carried forward and will be charged during the period when the crop is harvested.
4. The figures for the previous periods/years are regrouped / re-arranged wherever necessary.
5. The aforementioned results were reviewed by the Audit Committee of the Board and subsequently taken on record by the Board of Directors at its Meeting held on January 25, 2012. The Statutory auditors of the company have audited these results.

For TATA COFFEE LIMITED



HAMEED HUQ
Managing Director

Place: Bangalore
Date: 25th January, 2013.



TATA COFFEE LIMITED
Audited Segment wise Revenue, Results and Capital Employed
for the Quarter/Nine months ended 31st December 2012

PARTICULARS	Rs. in lakhs				
	Quarter ended Dec 31, 2012	Quarter ended Sep 30, 2012	Quarter ended Dec 31, 2011	Nine months ended 31st December 2011	Year ended March 31, 2012
I. Segment Revenue					
1 Coffee and Other Produce	12,994	14,323	10,304	39,795	31,129
2 Tea	1,610	1,726	1,391	4,975	4,201
3 Estate Supplies Division	755	1,393	850	3,346	2,840
4 Others	91	196	125	456	450
5 Un-allocated income	8	25	0	33	6
Total	15,458	17,663	12,670	48,605	38,626
Less: Inter Segment Revenue	246	636	275	1,214	1,049
Net Revenue from Operations	15,212	17,027	12,395	47,391	37,577
II. Segment Results					
1 Coffee and Other Produce	3,645	3,795	2,706	10,743	7,684
2 Tea	197	(114)	(3)	396	(45)
3 Estate Supplies Division	1	22	4	45	21
4 Others	0	100	28	184	193
Add / (Less)	3,843	3,803	2,735	11,368	7,853
(i) Interest	(124)	(109)	(197)	(380)	(584)
(ii) Other Un-allocable items, Investment Income and Exceptional items	386	229	69	535	(152)
Total Profit before Tax	4,105	3,923	2,607	11,523	7,117
III. Capital Employed (Segment Assets - Segment Liabilities)					
1 Coffee and Other Produce	35,468	38,663	30,855	35,468	34,438
2 Tea	5,479	5,155	5,262	5,479	5,184
3 Estate Supplies Division	283	(19)	285	283	286
4 Others	246	174	167	246	167
5 Unallocated	11,365	6,181	8,256	11,365	8,256
Total	52,841	50,154	44,825	52,841	45,726

Notes:

- 1 Coffee and Other produce includes Cultivation, Manufacture and sale of coffee (including Instant Coffee) and Other Plantation Crops except Tea
- 2 The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments. Unallocable expenditure include expenses incurred on common services at the Corporate level.
- 3 The figures for the previous periods / years are re-grouped / re-arranged wherever necessary.

For TATA COFFEE LIMITED

Hameed H.U.Q.
HAMEED HUQ
Managing Director



TATA COFFEE LIMITED

UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL RESULTS
FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2012

Performance Highlights

	QUARTER	
	1%	
Income from Operations	1%	
Profit from Operations	65%	↑
Profit before tax	60%	↑
Profit after tax	21%	↑
EPS	₹ 13.92	

YTD DEC 2012	
12%	↑
83%	↑
121%	↑
74%	↑
₹ 48.73	

(Rs.in.Lakhs)

Particulars	Quarter ended December 31,	Quarter ended September 30,	Quarter ended December 31,	Nine Months ended 31st December		Year Ended 31st March
	2012	2012	2011	2012	2011	2012
Income from operations						(AUDITED)
a. Income from operations (Net of excise duty)	40839	47053	41283	128666	115464	152929
b. Other operating income	970	718	291	2287	1235	1971
Total Income from operations (net)	41809	47771	41574	130953	116699	154900
Expenses						
a. Cost of materials consumed	16545	18772	21831	55040	58707	75983
b. Purchases of stock-in-trade	652	813	716	2412	2075	2975
c. Changes in inventories of Finished goods, Work-in-progress and Stock-in-trade	101	2317	(2514)	1226	(3248)	(2717)
d. Employee Benefits Expense	4876	4216	4260	13250	11842	17251
e. Depreciation and amortization expense	973	984	924	2920	2703	3700
f. Sales Promotion & Selling Expenses	6538	7518	6894	19828	19561	23689
g. Other expenses	4714	5291	4965	15095	13504	18540
Total expenses	34399	39911	37076	109771	105144	139421
Profit from operations before Other income, Finance costs and Exceptional Items	7410	7860	4498	21182	11555	15479
Other income	314	274	264	814	609	809
Profit from ordinary activities before Finance costs and Exceptional Items	7724	8134	4762	21996	12164	16288
Less: Finance costs	1283	1311	1149	3930	3300	4622
Profit from ordinary activities after Finance Costs but before Exceptional Items	6441	6823	3613	18066	8864	11666
Add (+) /Less (-): Exceptional Items	(952)	(28)	(175)	(1106)	(1205)	(1673)
Profit from ordinary activities before Tax	5489	6795	3438	16960	7659	9993
Tax Expense	2113	2209	1034	5814	2259	1639
Net Profit from ordinary activities after Tax	3376	4586	2404	11146	5400	8354
Extraordinary items (net of tax expense)	0	0	0	0	0	0
Net Profit for the period	3376	4586	2404	11146	5400	8354
Minority interest in Consolidated Profit	778	901	253	2045	164	235
Group Consolidated Net Profit	2598	3685	2151	9101	5236	8119
Paid-up Equity Share Capital (Face Value Rs.10/- each)	1867.70	1867.70	1867.70	1867.70	1867.70	1867.70
Reserves excluding Revaluation Reserve						48573.09
Basic & Diluted Earning per Share (Rs Per Share)	13.92	19.72	11.51	48.73	28.03	43.47



CONSOLIDATED NOTES

1. The Total Income for the 3rd quarter and nine months ended 31st December 2012 at Rs.41,809 Lakhs and Rs.1,30,953 Lakhs registered an increase of 1% and increase of 12% respectively over the corresponding quarter and nine months period of the previous year.

The Profit before Tax for the 3rd quarter and nine months ended 31st December 2012 at Rs.5,489 Lakhs and Rs.16,960 Lakhs registered an increase of 60 % and 121 % respectively over the corresponding quarter and nine months of the previous year.

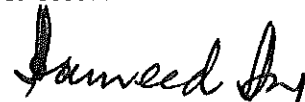
During the nine months period, the Company's overseas subsidiary Eight O Clock Coffee (EOC) has shown a continuous improvement in its operating performance. EOC's total Income in the current nine months period was at Rs 83,561 Lakhs (\$154.27 Million) vis a vis Rs 79,122 Lakhs (\$169.75 Million) of the previous year. Profit/(Loss) before tax stood at Rs.6,534 Lakhs (\$12.117 Million) vis a vis Rs.543 Lakhs (\$0.96 Million) of the corresponding period of the previous year.

2. The Holding Company was hitherto providing Special Retirement Benefits in respect of retired directors on the basis of contractual obligations. In the current quarter, the Company has provided for such benefits, both for its continuing and retired Whole time Directors on the basis of principles of AS 15- Employee Benefits. Due to this revised policy, the incremental liability of Rs 902 Lakhs is charged as an Exceptional item in the current quarter and profit of the current quarter is lower by an equivalent amount.

Exceptional items during the nine months ended 31st December 2012 represents the above expenditure on post retirement benefit obligations of Rs 902 Lakhs (net) and re-organization costs of the overseas subsidiary of Rs 204 Lakhs. Exceptional items for the corresponding previous nine months period comprises of provision of Rs 274 Lakhs for obligation in respect of post retirement benefits and re-organization cost of the overseas subsidiary of Rs 931 Lakhs .

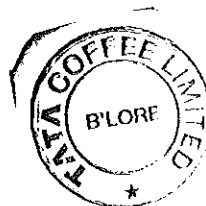
3. The figures for the previous periods/years are regrouped / re-arranged wherever necessary.
4. The aforementioned results were reviewed by the Audit Committee of the Board and subsequently taken on record by the Board of Directors at its Meeting held on January 25, 2013. The Statutory Auditors of the company have conducted a limited review of these results.

For TATA COFFEE LIMITED



HAMEED HUQ
Managing Director

Place: Bangalore
Date: 25th January, 2013.



TATA COFFEE LIMITED
Consolidated Segment wise Revenue, Results and Capital Employed
for the Quarter/Nine months ended 31st December 2012

PARTICULARS	Rs. in lakhs					
	Quarter ended Dec 31, 2012 (UNAUDITED)	Quarter ended Sep 30, 2012 (UNAUDITED)	Quarter ended Dec 31, 2011 (UNAUDITED)	Nine months ended 31st December 2011 (UNAUDITED)		Year ended March 31, 2012 (AUDITED)
I.						
Segment Revenue						
1 Coffee and Other Produce	39,591	45,067	39,483	1,23,357	1,10,251	1,46,163
2 Tea	1,610	1,726	1,391	4,975	4,201	5,530
3 Estate Supplies Division	755	1,393	850	3,346	2,840	4,213
4 Others	91	196	125	456	450	549
5 Un-allocated income	8	25	0	33	6	18
Total	42,055	48,407	41,849	1,32,167	1,17,748	1,56,473
Less: Inter Segment Revenue	246	636	275	1,214	1,049	1,573
Net Revenue from Operations	41,809	47,771	41,574	1,30,953	1,16,699	1,54,900
II.						
Segment Results						
1 Coffee and Other Produce	7,290	7,869	4,490	20,827	10,942	13,887
2 Tea	197	(114)	(3)	396	(45)	(112)
3 Estate Supplies Division	1	22	4	45	21	37
4 Others	0	100	28	184	193	191
	7,488	7,877	4,519	21,452	11,111	14,003
Add / (Less)						
(i) Interest	(1,283)	(1,311)	(1,149)	(3,930)	(3,300)	(4,622)
(ii) Other Un-allocable items, Investment Income and Exceptional items	(716)	229	68	(562)	(152)	612
Profit before Tax	5,489	6,795	3,438	16,960	7,659	9,993
III.						
Capital Employed (Segment Assets - Segment Liabilities)						
1 Coffee and Other Produce	80,704	82,433	71,407	80,704	71,407	73,736
2 Tea	5,479	5,155	5,262	5,479	5,262	5,184
3 Estate Supplies Division	283	(19)	285	283	285	286
4 Others	246	174	167	246	167	237
5 Unallocated	(2,942)	(8,126)	(5,855)	(2,942)	(5,855)	(8,727)
Total	83,770	79,617	71,266	83,770	71,266	70,716

Notes:

- 1 Coffee and Other produce includes Cultivation, Manufacture and sale of coffee (including Instant Coffee) and Other Plantation Crops except Tea
- 2 The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments. Unallocable expenditure include expenses incurred on common services at the Corporate level.
- 3 The figures for the previous periods / years are re-grouped / re-arranged wherever necessary.

For TATA COFFEE LIMITED

Hameed Huj
HAMEED HUQ
Managing Director



Place: Bangalore
Date: 25th January 2013