

TATA COFFEE LIMITED

KODAGU, KARNATAKA.



UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE THIRD QUARTER ENDED 31ST DECEMBER 2007

(Rs. in Crores)

Three Months ended December 31st	Three Months ended December 31st	Particulars	Nine months ended December 31st	Nine months ended December 31st	Year ended 31st March
2007	2006		2007	2006	2007 (Audited)
250.91	243.66	Income from Operations	712.67	488.05	750.01
0.69	0.04	Other Income	2.69	0.62	1.34
251.60	243.70	Total Income	715.36	488.67	751.35
		Expenditure			
70.28	62.68	a. Raw materials	207.44	116.11	178.72
4.17	5.20	b. Purchase of Trading Goods	14.79	16.27	49.00
31.90	31.29	c. Employee cost	94.10	68.26	106.16
7.48	6.63	d. Depreciation	22.62	13.62	20.89
54.95	56.04	e. Sales Promotion & Selling Expenses	146.74	95.10	164.14
41.65	44.93	f. Other Expenditure	121.26	97.33	112.69
2.78	1.33	g. (Accretion) / Decretion to Stock	1.05	10.15	16.63
213.21	208.10	Total Expenditure	608.00	416.84	648.33
38.39	35.60	Operating Profit before Interest & Exceptional Items	107.36	71.83	103.02
18.38	23.18	Less: Interest	55.81	41.77	63.40
20.01	12.42		51.55	30.06	39.62
(0.07)	(0.27)	Add (+) / Less (-): Exceptional Items	(0.09)	(0.04)	3.50
19.94	12.15	Profit Before Tax	51.46	30.02	43.12
6.04	0.95	Less: Provision for Taxation Current (Net)	15.58	3.24	5.94
1.00	1.22	Deferred Tax (Net)	2.45	1.87	4.07
0.20	0.18	Fringe Benefit Tax	0.56	0.54	0.73
12.70	9.60	Profit After Tax	32.87	24.37	32.38
4.83	3.14	Minority Interest in Consolidated Profit	12.94	7.15	6.05
7.87	6.68	Group Consolidated Net Profit	19.93	17.22	26.33
18.68	18.68	Paid-up Equity Share Capital (Face Value Rs.10/- each)	18.68	18.68	18.68
		Reserves excluding Revaluation Reserve			316.77
4.22	5.04	Basic Earning per Share for the period & for the previous year (Rs. per Share)	10.67	13.11	18.14

CONSOLIDATED

Notes:

1. The Consolidated results for the current Quarter and Nine month period include the results of Eight O' Clock Coffee Company (EOC) which became the Company's subsidiary, acquired through its SPV - Consolidated Coffee Inc, (50.08% Shareholding) on 31st July, 2006 and to that extent the figures for the nine months period are not comparable.

EOC in the Third Quarter has recorded an impressive performance with a turnover of US \$ 44.941 Million and a profit after tax of US \$ 2.280 Million (previous corresponding quarter US \$ 40.073 Million and US \$ 1.463 Million respectively)

2. The Key figures for the Holding Company as a standalone entity:

- i) For the Quarter : Income from Operations Rs 73.39 Crores (Previous corresponding quarter Rs 64.67 Crores), Profit after Tax Rs. 3.03 Crores (Previous corresponding quarter Rs 3.50 Crores) and Earnings per Share Rs 1.62 (Previous corresponding quarter Rs 2.65)
- ii) For the Nine month period : Income from Operations Rs 214.01 Crores (Previous corresponding period Rs 189.88 Crores), Profit after Tax Rs. 7.39 Crores (Previous corresponding period Rs 10.04 Crores) and Earnings per Share Rs 3.95 (Previous corresponding period Rs 7.64)

3. Exceptional items for the Three month and Nine month periods ended 31st December 2007 consist of profit on sale property and Investments of Rs. nil and Rs.0.11 Crores (corresponding periods Rs. Nil and Rs.0.74 Crores) and net of amortized cost of Voluntary Retirement Scheme of Rs. 0.07 Crores and Rs. 0.20 Crores (corresponding periods Rs. 0.27 Crores and Rs. 0.78 Crores).

4. In view of the seasonal nature of the Plantation activity, as per previous practice a portion of the Company's plantation related costs has been carried forward and will be charged during the period when the crop is harvested.

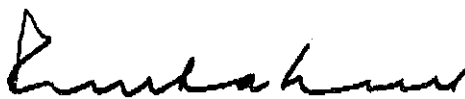
5. The financial results for the period are not indicative of the expected financial results for the year, as the Company's business includes Plantation activity which is seasonal in nature.

6. The figures for the previous periods/year are regrouped/re-arranged wherever necessary.

7. Information on Investor complaints for the quarter: Opening Balance - 5, received during the quarter - 7, pending - Nil.

8. The Consolidated Results were subjected to a Limited Review by the Statutory Auditors and approved by the Board of Directors at its meeting held on 24th January 2008.

FOR TATA COFFEE LIMITED



R.K. Krishna Kumar
Chairman

Place: Mumbai

Date: 24th January, 2008

TATA COFFEE LIMITED

**Consolidated Segment wise Revenue, Results and Capital Employed
for the quarter ended 31st December 2007**

(Rs. Crores)


PARTICULARS	Quarter ended	Quarter ended 31st	Nine Months ended	Nine Months ended	Year ended
	31st December 2007 (UNAUDITED)	December 2006 (UNAUDITED)	31st December 2007 (UNAUDITED)	31st December 2006 (UNAUDITED)	31st March 2007 (AUDITED)
I. Segment Revenue					
1 Coffee and Other Produce	238.74	231.82	673.80	444.04	692.32
2 Tea	8.73	8.36	25.08	28.74	40.07
3 Estate Supplies Division	4.38	4.02	17.86	16.49	24.73
4 Others	0.65	0.83	3.03	2.82	3.60
5 Un-allocated income	0.11	0.30	0.27	0.54	0.66
Total	252.62	245.33	720.15	495.44	781.37
Less: Inter Segment Revenue	(1.70)	(1.66)	(7.48)	(7.39)	(11.37)
Net Revenue from Operations	250.91	243.66	712.67	488.05	750.01
II. Segment Results					
1 Coffee and Other Produce	38.96	38.03	107.81	71.88	101.90
2 Tea	(0.54)	0.54	(0.18)	1.60	1.54
3 Estate Supplies Division	0.06	(0.01)	0.35	0.38	0.37
4 Others	(0.00)	0.01	0.93	0.31	0.63
	39.48	38.57	108.80	73.93	104.44
Less: Interest & Finance Charges	(18.38)	(23.18)	(55.81)	(41.77)	(63.40)
ADD: Un-allocated income net off Un-allocated expenses	(1.09)	(0.97)	(1.54)	(2.10)	(1.42)
Profit before Exceptional Item & Tax	20.01	12.42	51.55	30.06	39.62
III. Segmental Capital Employed (Segment Assets - Segment Liabilities)			31st December 2007 (UNAUDITED)	31st December 2006 (UNAUDITED)	As on 31.03.2007 (AUDITED)
1 Coffee and Other Produce			1,268.59	1,321.94	1,312.44
2 Tea			56.72	55.13	56.15
3 Estate Supplies Division			1.81	1.84	2.49
4 Others			3.00	3.16	3.43
5 Unallocated			35.22	53.08	43.49
Total			1,365.34	1,434.95	1,418.00

Notes:

- 1 Coffee and Other produce includes Cultivation, Manufacture and sale of coffee (including Instant Coffee) and Other Plantation Crops except Tea.
- 2 The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments

Place: Mumbai
Date: 24th January, 2008

for TATA COFFEE LIMITED


R.K. KRISHNA KUMAR
Chairman