

# TATA COFFEE LIMITED

## AUDITED STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2015

### Part I :

(Rs. In Lakhs)

Particulars	Quarter ended June 30, 2015	Quarter ended March 31, 2015	Quarter ended June 30, 2014	Year Ended 31st March 2015
<b>Income from operations</b>				
a. Income from operations (Net of excise duty)	16846	17391	15914	64292
b. Other operating income	633	1193	893	4086
<b>Total income from operations (net)</b>	<b>17479</b>	<b>18584</b>	<b>16807</b>	<b>68378</b>
<b>Expenses</b>				
a. Cost of materials consumed	5981	6095	5683	23337
b. Purchases of stock-in-trade	1181	696	1076	3342
c. Changes in inventories of Finished goods, Work-in-progress and Stock-in-trade	(900)	(1420)	(388)	(1351)
d. Employee Benefits Expense	3664	4616	3496	15516
e. Depreciation and amortization expense	633	572	518	2204
f. Other expenses	4207	3794	3923	14910
<b>Total expenses</b>	<b>14766</b>	<b>14353</b>	<b>14308</b>	<b>57958</b>
<b>Profit from operations before Other income, Finance costs and Exceptional items</b>	<b>2713</b>	<b>4231</b>	<b>2499</b>	<b>10420</b>
Other income	211	1499	345	4014
<b>Profit from ordinary activities before Finance costs and Exceptional items</b>	<b>2924</b>	<b>5730</b>	<b>2844</b>	<b>14434</b>
Less: Finance costs	106	148	222	920
<b>Profit from ordinary activities after Finance Costs but before Exceptional items</b>	<b>2818</b>	<b>5582</b>	<b>2622</b>	<b>13514</b>
Add (+) /Less (-): Exceptional items	0	652	0	652
<b>Profit from ordinary activities before Tax</b>	<b>2818</b>	<b>6234</b>	<b>2622</b>	<b>14166</b>
<b>Tax Expense</b>	<b>819</b>	<b>1868</b>	<b>748</b>	<b>4010</b>
<b>Net Profit from ordinary activities after Tax</b>	<b>1999</b>	<b>4366</b>	<b>1874</b>	<b>10156</b>
Extraordinary items (net of tax expense)	0	0	0	0
<b>Net Profit for the period</b>	<b>1999</b>	<b>4366</b>	<b>1874</b>	<b>10156</b>
<b>Paid-up Equity Share Capital (Face Value Rs.1/- each)*</b>	<b>1867.70</b>	<b>1867.70</b>	<b>1867.70</b>	<b>1867.70</b>
<b>Reserves excluding Revaluation Reserve</b>				<b>65972</b>
<b>Basic &amp; Diluted Earning per Share (Rs per Share)*</b>	<b>1.07</b>	<b>2.34</b>	<b>1.00</b>	<b>5.44</b>

### Part II : A

#### PARTICULARS OF SHAREHOLDING

<b>1) Public shareholding</b>				
Number of shares*	7,94,10,550	7,94,10,550	79,41,055	7,94,10,550
Percentage of shareholding	42.52%	42.52%	42.52%	42.52%
<b>2) Promoters and Promoter Group Shareholding</b>				
<b>a) Pledged/Encumbered</b>				
Number of shares*	3,10,00,400	3,10,00,400	31,00,040	3,10,00,400
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	28.88%	28.88%	28.88%	28.88%
Percentage of shares (as a % of the total share capital of the company)	16.60%	16.60%	16.60%	16.60%
<b>b) Non-encumbered</b>				
Number of shares*	7,63,59,420	7,63,59,420	76,35,942	7,63,59,420
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	71.12%	71.12%	71.12%	71.12%
Percentage of shares (as a % of the total share capital of the company)	40.88%	40.88%	40.88%	40.88%

\*Refer Note 3

### Part II : B

Particulars	3 months ended 30.06.2015
<b>INVESTOR COMPLAINTS</b>	
Pending at the beginning of the quarter	0
Received during the quarter	1
Disposed of during the quarter	1
Remaining unresolved at the end of the quarter	0



## STANDALONE NOTES

1. (a) Income from Operations for the current quarter at Rs.175 crores, increased by 4% over the corresponding quarter of previous year driven by higher turnover from Plantation products.  
(b) The Profit from Operations for the current quarter at Rs.27 crores is higher by 9% compared to corresponding quarter of the previous year due to improved performance of the Plantations business.
2. The Net Profit for the current quarter ended 30th June, 2015 is at Rs.20 crores compared to Rs.19 crores for the corresponding quarter of the previous year, driven by improved operational performance.
3. With effect from 27.01.2015, the face value of the Company's Equity share has been subdivided from Rs.10/- to Rs.1/-. Consequent to the above change, the Earnings Per Share for the corresponding quarter of previous year has been re-computed based on the revised number of shares.
4. In view of the seasonal nature of the Plantation activity, as per policy consistently followed, a portion of the Company's plantation related costs have been carried forward and will be charged during the period when the crop is harvested.
5. The figures for the previous periods are regrouped /re-arranged wherever necessary.
6. The aforementioned results were reviewed by the Audit Committee of the Board and subsequently taken on record by the Board of Directors at its Meeting held on 20<sup>th</sup> July, 2015.



Place: Bengaluru  
Date : 20<sup>th</sup> July, 2015

For TATA COFFEE LIMITED

R. HARISH BHAT  
Chairman



# TATA COFFEE LIMITED

## UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2015

(Rs.in.Lakhs)

**Part I :**

Particulars	Quarter ended June 30, 2015	Quarter ended March 31, 2015	Quarter ended June 30, 2014	Year Ended 31st March 2015
				(AUDITED)
Income from operations	38014	42436	35749	159041
a. Income from operations (Net of excise duty)	1590	2562	1703	10101
b. Other operating income	39604	44998	37452	169142
Total income from operations (net)				
Expenses	14555	18782	11850	62778
a. Cost of materials consumed	1181	696	1076	3342
b. Purchases of stock-in-trade	(97)	(1914)	207	(3203)
c. Changes in inventories of Finished goods, Work-in-progress and Stock-in-trade	6524	7464	5823	26658
d. Employee Benefits Expense	1487	1054	1272	5177
e. Depreciation and amortization expense	6056	5370	5642	26289
f. Sales Promotion & Selling Expenses	4798	4929	4810	19129
g. Other expenses	34504	36381	30680	140170
Total expenses				
Profit from operations before Other income, Finance costs and Exceptional items	5100	8617	6772	28972
Other income	211	(56)	346	892
Profit from ordinary activities before Finance costs and Exceptional items	5311	8561	7118	29864
Less: Finance costs	836	843	966	3945
Profit from ordinary activities after Finance Costs but before Exceptional items	4475	7718	6152	25919
Add (+) /Less (-): Exceptional Items	0	652	0	652
Profit/(Loss) from ordinary activities before Tax	4475	8370	6152	26571
Tax Expense	1395	3303	1969	9545
Net Profit/(Loss) from ordinary activities after Tax	3080	5067	4183	17026
Extraordinary items (net of tax expense)	0	0	0	0
Net Profit/(Loss) for the period	3080	5067	4183	17026
Add : Share of Profit/(Loss) from Associate	0	0	0	0
Less : Minority Interest in Consolidated Profit	540	1125	1152	4987
Group Consolidated Net Profit/(Loss)	2540	3942	3031	12039
Paid-up Equity Share Capital (Face Value Rs.1/- each)*	1867.70	1867.70	1867.70	1867.70
Reserves excluding Revaluation Reserve				77458
Basic & Diluted Earning per Share (Rs Per Share)*	1.36	2.11	1.62	6.45

**Part II : A**

**PARTICULARS OF SHAREHOLDING**

**1) Public Shareholding**

Number of Shares\*

Percentage of shareholding

**2) Promoters and promoter group Shareholding**

**a) Pledged/Encumbered**

Number of shares\*

Percentage of shares (as a % of the total shareholding of promoter  
and promoter group)

Percentage of shares (as a % of the total share capital of the  
company)

**b) Non-encumbered**

Number of shares\*

Percentage of shares (as a % of the total shareholding of promoter  
and promoter group)

Percentage of shares (as a % of the total share capital of the  
company)

\*Refer Note 3

**Part II : B**

Particulars	3 months ended 30.06.2015
<b>B) INVESTOR COMPLAINTS</b>	
Pending at the beginning of the quarter	0
Received during the quarter	1
Disposed of during the quarter	1
Remaining unresolved at the end of the quarter	0



## CONSOLIDATED NOTES

- (a) Income from Operations for the current quarter at Rs.396 crores, increased by 6% over the corresponding quarter of previous year. The total Income for the current quarter of Eight O' Clock Coffee Company, held through Company's overseas subsidiary, Consolidated Coffee Inc, is marginally higher at \$ 34.9 Million compared to \$ 34.5 Million for the corresponding quarter of the previous year.  
  
(b) The Group Consolidated Net Profit after accounting for Minority Interest for the current quarter stood at Rs.25 crores compared to Rs.30 crores for the corresponding quarter of the previous year.
- The summarized figures for Tata Coffee Limited as a standalone entity are:

	Quarter ended 30 <sup>th</sup> June	Quarter ended 31 <sup>st</sup> March	Quarter ended 30 <sup>th</sup> June	Year ended 31 <sup>st</sup> March
	2015	2015	2014	2015
Total Income (Rs Crores)	175	186	168	684
Profit before Tax (Rs Crores)	28	62	26	142
Profit after Tax (Rs Crores)	20	44	19	102
Earnings per share (Rs)	1.07	2.34	1.00	5.44

- With effect from 27.01.2015, the face value of the Company's Equity share has been subdivided from Rs.10/- to Rs.1/-. Consequent to the above change, the Earnings Per Share for the corresponding quarter of previous year has been re-computed based on the revised number of shares.
- The figures for the previous periods are regrouped / re-arranged wherever necessary.
- The aforementioned results were reviewed by the Audit Committee of the Board and subsequently taken on record by the Board of Directors at its Meeting held on 20<sup>th</sup> July, 2015.



Place: Bengaluru  
Date : 20<sup>th</sup> July, 2015

For TATA COFFEE LIMITED

R. HARISH BHAT  
Chairman



**TATA COFFEE LIMITED**  
**Consolidated Segment wise Revenue, Results and Capital Employed**  
**for the Quarter ended 30th June, 2015**

PARTICULARS	Rs. in lakhs			
	Quarter ended June 30, 2015 (UNAUDITED)	Quarter ended March 31, 2015 (UNAUDITED)	Quarter ended June 30, 2014 (UNAUDITED)	Year ended March 31, 2015 (AUDITED)
<b>I. Segment Revenue</b>				
1 Plantations	8,652	8,816	7,849	30,160
2 Value Added Products	31,143	35,988	29,779	139,341
3 Unallocated	14	412	1	492
Total	39,809	45,216	37,629	169,993
Less: Inter Segment Revenue	205	218	177	851
<b>Net Revenue from Operations</b>	<b>39,604</b>	<b>44,998</b>	<b>37,452</b>	<b>169,142</b>
<b>II. Segment Results</b>				
1 Plantations	1,937	3,188	1,626	6,228
2 Value Added Products	3,262	5,373	5,166	22,790
Add / (Less)				
(i) Interest	(836)	(843)	(966)	(3,945)
(ii) Other Un-allocable items, Investment Income and Exceptional items	112	652	326	1,498
<b>Profit / (Loss) before Tax</b>	<b>4,475</b>	<b>8,370</b>	<b>6,152</b>	<b>26,571</b>
<b>III. Capital Employed</b> (Segment Assets - Segment Liabilities)				
1 Plantations	26,151	27,250	24,650	27,250
2 Value Added Products	82,024	80,341	74,295	80,341
3 Unallocated	1,255	(2,212)	(2,543)	(2,212)
<b>Total</b>	<b>109,430</b>	<b>105,379</b>	<b>96,402</b>	<b>105,379</b>

**Notes:**

- 1 Plantations includes Cultivation, Manufacture and sale of Coffee and Other Plantation Crops. Value Added Products includes Production and Sale of Roasted & Ground and Instant Coffee Products.
- 2 The segment wise revenue, results and capital employed figures relate to the respective amounts directly identifiable to each of the segments. Unallocable expenditure include expenses incurred on common services at the Corporate level.
- 3 The figures for the previous periods / years are re-grouped / re-arranged wherever necessary.

For TATA COFFEE LIMITED



**R. HARISH BHAT**  
Chairman

Place: Bengaluru  
Date: 20th July, 2015



**Independent Auditor's Report on quarterly Financial Results of the Tata Coffee Ltd  
Pursuant to the Clause 41 of the Listing Agreement**

**To  
The Board of Directors  
Tata Coffee Ltd**

We have audited the quarterly financial results of Tata Coffee Ltd (the Company) for the quarter ended 30th June 2015, attached herewith, being submitted by the company pursuant to the requirement of clause 41 of the Listing Agreement except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from the records furnished to us by the management and have not been audited by us. These quarterly financial results have been prepared on the basis of the interim financial statements, which are the responsibility of the company's management. Our responsibility is to express an opinion on these financial results based on our audit of such interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, specified under section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us these quarterly financial results:

- (i) are presented in accordance with the requirements of clause 41 of the Listing Agreement in this regard; and
- (ii) give a true and fair view of the net profit and other financial information for the quarter ended 30<sup>th</sup> June 2015.



Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding as furnished by the company in terms of Clause 35 of the listing agreements with the stock exchanges and particulars relating to investor complaints disclosed in part II – select information for the Quarter from the details furnished by the company's Registrars.

For SNB Associates  
Chartered Accountants

*S. Lakshmanan*



S.LAKSHMANAN  
Partner  
Membership No : 20045  
(Firm Registration No: 015682N)

Place: Bangalore  
Date : 20/07/2015



**Independent Auditor's Review Report**

To  
The Board of Directors  
Tata Coffee Ltd

We have reviewed the accompanying statement of unaudited consolidated statement of financial results of Tata Coffee Ltd (the Company) and its subsidiary (together the Group) for the quarter ended 30<sup>th</sup> June 2015, attached herewith, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from the records furnished to us by the management and have not been reviewed by us. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Engagements to review financial information issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of the company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

We did not review the interim financial statements of the subsidiary included in the consolidated financial results whose interim financial statements reflect total assets (net) of Rs. 157894 lakhs as at 30<sup>th</sup> June 2015 as well as total revenue (net) of Rs.22125 Lakhs and profit after tax of Rs.1081 Lakhs for the quarter as considered in the consolidated financial results. These interim financial results and other financial information have been limited reviewed by the other auditor and we have relied on the same. Our opinion on the financial results for the period ended 30<sup>th</sup> June 2015 to the extent they have been derived from such interim financial results is based solely on the report of the other auditors.

Based on our review conducted as above nothing has come to our attention that causes us to believe that the accompanying statement of unaudited Consolidated financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For SNB Associates  
Chartered Accountants

  
S.LAKSHMANAN  
Partner

Membership No: 20045  
(Firm Registration No: 015682N)



Place: Bangalore  
Date : 20/07/2015